

2019 WINTER

CUSTOMER SUCCESS REPORT



MANUFACTURING ERP SOFTWARE CATEGORY

MANUFACTURING ERP SOFTWARE OVERVIEW

Manufacturing ERP software is an enterprise resource planning solution that enables manufacturing firms to compete successfully in the market. It facilitates more efficient management of manufacturing processes and transforms the supply chain to help businesses achieve production goals. Web-based manufacturing ERP solutions are designed to address the concern of information breakup in manufacturing companies. The software regulates business strategies with a suite of modules. In addition, ERP is utilized as a link to improve integration between all operation areas of the enterprise.

Manufacturing ERP software is easy to install and it simplifies the manufacturing process via automated scheduling, planning, and fulfillment. The system provides insightful data intelligence that decreases administration costs and speeds up decision making. An effective ERP tool is designed for the needs of the manufacturing sector. It simplifies the IT environment to make all business processes more effective and transparent.

Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

Content Score is affected by:

1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

Market Presence Score is affected by:

1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

Company Score is affected by:

1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

Customer Success Report Award Levels



Market Leader

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



Top Performer

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



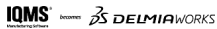
Rising Star

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



2019 Customer Success Awards

Check out this list of the highest rated Manufacturing ERP Software software based on the FeaturedCustomers Customer Success Report.



OVERALL BEST

OF MANUFACTURING ERP SOFTWARE



PLEX



PLEX

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ABOUT PLEX SYSTEMS

Plex Systems, Inc.® delivers industry-leading ERP, MES, and Industrial IoT solutions to manufacturers across process and discrete industries. Plex pioneered cloud solutions for the production line, connecting suppliers, machines, people, systems, data, and customers with capabilities that are easy to configure, deliver continuous innovation, and reduce IT costs. With insight from the shop floor to the top floor®, the Plex Manufacturing Cloud® helps companies see and understand every aspect of their business ecosystems, enabling them to transform their businesses and lead with precision, efficiency, and agility in an ever-changing market.

183

Customer references from happy Plex Systems users

[VIEW ALL REFERENCES](#)

"Our supply chain reacts more quickly and nimbly to changes in customer demand. The automated, paperless system saves time and effort, and helps with ISO compliance. Everyone in the supply chain has better information for an improved process."

Mark Williams
Senior Staff Engineer, Newman Technology

"When our customers come in and see the level of traceability we've established with Plex, they're blown away. Many of them say they wish they had that kind of tracking in their own production."

Chris Galik
President, Polamer Precision

"Plex has simplified data gathering and data management at all levels of our enterprise, allowing savings in time and resources."

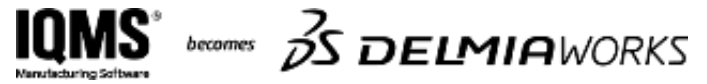
Arvel Wooten
Organizational Development Specialist, Hatch Stamping

"Plex has not only brought our business up to date, it has given our customers an even greater level of security and satisfaction. And that's never a bad thing."

Charlie Cain
President/CEO, Dominion Liquid Technologies



2019 MARKET LEADERS





BATCHMASTER®

Process Manufacturing Software

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ABOUT BATCHMASTER SOFTWARE

BatchMaster Software develops and implements formula based, process manufacturing solutions for Food & Beverage, Chemicals, Personal Care & Cosmetics, Nutraceuticals, Life Sciences, Pharmaceuticals, and other process industries. BatchMaster Manufacturing runs with your existing QuickBooks, Sage 100 & 300, Microsoft Dynamics GP, and SAP Business One financials.

61

Customer references from happy
BatchMaster Software users

[VIEW ALL REFERENCES](#)

“BatchMaster provides us with the information to monitor and analyze product performance. We can see which products are moving, which ones have the best margins, and which ones need closer attention. This analysis helps us make the decisions to increase the price of some products, and produce more of the products that have the best margins.”

Emy Celis
Controller, International Coatings

“We reviewed nearly 10 ERP solutions and found BatchMaster ERP for Food to be the most comprehensive manufacturing solution that would also be easy to learn and use for our staff and that could address the added complexities and regulations in food manufacturing.”

Christian Jones
Purchaser & ERP Administrator, Bar Bakers, LLC

“With the full integration of BatchMaster ERP with SAP Business One, we can easily validate our FDA reports, showing that products are released following all FDA standards. This is a must for our business.”

Tom Jones
IT Director, Athea Labs

“Using BatchMaster’s food manufacturing software has helped us gain overall better vision into our entire production processes. We now have tighter control of our production batch process and we have dramatically reduced the amount of time it takes to turn around a mock product recall.”

Cain Food Industries Inc.



deacom
the artisans of erp software

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ABOUT DEACOM

As a comprehensive ERP platform with the industry's largest functional foundation, Deacom will provide businesses with a rich set of functionalities designed for the growing business. All capabilities specific to the manufacturing and distribution industries are built by Deacom into the core system which include: warehouse management, formulation, inventory management, CRM, point-of-sale, direct-store-delivery, lot traceability, forecasting, and much more. Understanding that an ERP implementation is a significant investment, Deacom provides a guaranteed fixed-price implementation - an offering that leading analyst firm, TEC, deems as "virtually unheard of in the ERP software marketplace." The company's strong team of ERP and manufacturing experts drive its implementation success rate of 99% which drastically exceeds the industry standard.

97

Customer references from
happy Deacom users

[VIEW ALL REFERENCES](#)

"With DEACOM, we now have real-time data right at our fingertips. We can instantly see what is being produced in shifts A, B, and C, and drill down into those details to identify inconsistencies and opportunities for improvement. The real-time information allows us to make faster and better decisions."

Adam Cabot
CEO, AMCO Proteins

DEACOM has enabled us to manage our warehouse so efficiently that we no longer need to run production over the weekend in order to keep up with demand. Plus, our inventory is now extremely accurate. I look at what we are accomplishing with DEACOM and can honestly say that if I had to do it all over again, there is no question I would...

Jim Fragnoli
CFO, California Custom Fruits and Flavors, Inc.

"We're one face to the customer that we do business with now. So, they're not getting inundated from our company from multiple vantage points. They're getting one vantage point, whether that's how they process POs, how we invoice, or how they pay - all those types of things...."

Chris Kiser
CEO, Teasdale Foods

"With DEACOM, we are able to quickly isolate where time and materials are being wasted. The first year we were on DEACOM, we were able to scale our inventory variance down to \$90,000 (from nearly \$300,000). Today, Silver Spring Foods is in the \$1,800 - \$2,500 range for variance in our inventory. We have gained our efficiencies, proved we were..."

Noah Wallace
CIO, Silver Spring Foods



eci

M1®

TRUSTED BY



ABOUT ECI M1

ECi M1 is a business management software designed for manufacturers. M1 helps manufacturers save time and better manage their business from start to finish. It consolidates and organizes data from every part of your operation from sales to scheduling, production and inventory management, to delivery and more.

58

Customer references from happy ECI M1 users

[VIEW ALL REFERENCES](#)

"I talk to people at other firms—suppliers and customers—whose ERP systems are beating them every day and making them work really hard for what they want. That's just not an issue with M1. It stays focused on doing the job it's supposed to do, it doesn't over-complicate things, and it really does make life go more smoothly for a lot of people here."

Kevin Skau

Chief Operating Officer, Design Ready Controls

"Integrating everything into one system makes managing the business so much easier. We're able to get just about any data we want and put it in the hands of the people who need it when they need it."

Mark Shervey

President, Pequot Tool & Manufacturing

"We use M1 for just about every aspect of our company today and it plays a key role in making sure everything operates as it should— smoothly and profitably."

Christy Walsh

Vice President, Hydro-Dyne Engineering

"I would recommend M1 to any manufacturer looking to increase throughput, centralize information, and make decisions on the fly."

Kody Flowers

Director of Operations, May Group



TRUSTED BY



University Machine Services

ABOUT GLOBAL SHOP SOLUTIONS

We simplify your manufacturing.™ Global Shop Solutions ERP software provides the applications needed to deliver a quality part on time, every time from quote to cash and everything in between, including shop management, scheduling, inventory, accounting, quality control, CRM and 25 more. Available in the cloud or on premise, our manufacturing customers benefit from real-time inventory accuracy, improved on-time delivery, lower administrative costs, increased sales and improved customer service. Headquarters in The Woodlands, Texas, includes a state-of-the-art R&D facility and Global Shop Solutions training center. Through its offices in the U.S., Mexico, Indonesia, Singapore, Australia, New Zealand and the United Kingdom, the company supports thousands of manufacturing facilities in over 25 countries and nearly 30 industries.

378

Customer references from happy
Global Shop Solutions users

[VIEW ALL REFERENCES](#)

"I use Global Shop Solutions for its general oversight capability. The nice thing is to be able to link all of the data through the system. I'm able to bring up blueprints right on my terminal screen to make sure everything is up to the current revision."

Jason Stern
Quality Assurance Manager, Wilshire Precision Products

"Global Shop gives us more confidence in the accuracy of the numbers. And knowing our costs better is huge. As a manufacturer, you're always looking to increase margins and price where possible and appropriate, and Global Shop has allowed us to know where we need to be on price to effectively target our margins."

John Schwartz
ERP Administrator, Fast Manufacturing

"This GAB program saves a lot of time because we don't have to reinvent the wheel."

Rick Yaussi
Vice President of Finance, Galaxy Technologies

"We're also starting to use Global Shop to measure productivity on the work floor to get a better idea of what each worker should be producing. The more we use the system to lean operations and improve efficiencies, the more we can sustain profitable growth."

Candace Kelly
Controller, Sussex Wire



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SAAB



pepsi



TOYOTA



ABOUT IFS

IFS develops and delivers enterprise software for customers around the world who manufacture and distribute goods, build and maintain assets, and manage service-focused operations. The industry expertise of our people and solutions, together with a commitment to delivering value to every one of our customers, has made IFS a recognized leader and the most recommended supplier in our sector. Our team of 3,700 employees and growing ecosystem of partners support more than 10,000 customers around the world, challenge the status quo and realize their competitive advantage.

625

Customer references
from happy IFS users

[VIEW ALL REFERENCES](#)



“The ability to search instantly across all current and historic project data is vital and allows us to work smarter and react more quickly.”

Desmond McDonagh
ERP Systems Manager, VWS Westgarth



“We are seeking ways to increase efficiency, improve quality and reduce operational cost, and with IFS Applications, we are set to use ERP as one of the enablers striving for operational excellence.”

Jesper K Hansen
Chief Information Officer, Maersk Drilling



“Thanks to the group approach of the IFS solution, we are able to guarantee greater process quality, gather information faster and standardize business processes company-wide.”

Guido Zumstein
CIO, maxon motor Group



“A great benefit offered by IFS Applications is the real-time intra-system reporting of financial events. Constant access to current data, tailored to different management levels, has increased the productivity of the group. The scalability and agility of IFS Applications will enable us to develop further and match the solution to the growth of the group’s...”

Anna Zarzycka-Rzepecka
President, Projprzem



IQMS[®]
Manufacturing Software

becomes

DELMIAWORKS

TRUSTED BY



ABOUT IQMS

IQMS uniquely combines ERP and manufacturing execution system (MES) functionality to give manufacturers a comprehensive end-to-end suite for running the business, backed by the real-time performance and scalability that companies demand. Developed specifically for mid-market repetitive, discrete and batch process manufacturers, IQMS provides robust capabilities for addressing strict customer and regulatory certification and compliance. We achieve this by delivering traditional ERP functionality for accounting, sales orders, material requirements, inventory and purchasing, plus extended native features for CRM, human resources, production scheduling, shop floor control, warehouse and quality modules. With offices across North America, Europe and Asia, IQMS serves manufacturers around the world. Our corporate headquarters are located at the Southern tip of California's Silicon Valley. We have additional offices in Pleasanton (CA), Chicago, London, Mexico City, Shenzhen, Sweden and Toronto. We are an equal opportunity employer that is committed to inclusion and diversity, including minorities, women, veterans and individuals with disabilities.

94

Customer references
from happy IQMS users

[VIEW ALL REFERENCES](#)

"It's the shop floor aspect, combined with the core ERP, and the fact that EnterpriseIQ is made for manufacturers that gives IQMS an edge over other ERP systems. EnterpriseIQ with RealTime Production Monitoring lets our operators see in easy-to-understand color coding whether their machine is running lean. Whereas before they might not have known..."

Nancy Hyser

Quality Manager, Top Die Casting

"That level of automation allows us to set up the process and the job, then run for prolonged periods of time. We're able to consolidate the scheduling function into a single role, in which one person is able to schedule 60 machines, 10 to 15 setups per day, as well as all the raw material requirements needed for the day, week, or month for that run."

Gene Mussel

Operations Manager, Plastic Components, Inc.

"We achieved tremendous returns within the first quarter of implementation and to this day, we are still continuing to add further efficiencies and return on investment with the roll out of new features, reports and other modules."

Todd Squire

Chief Operating Officer, Global Interconnect

"During the past several months, we've expanded EnterpriseIQ to manage all design and development projects as well as implement a preventative maintenance program. EnterpriseIQ is intelligent innovation that delivers significant results for WPI. We just keep asking ourselves why we didn't implement this system sooner."

Marty Christensen

Director of Information Services, Wisconsin Plastics, Inc.



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CICON Engineers Pvt. Ltd.



ABOUT MIE SOLUTIONS

MIE Solutions is the leading provider of production control software for the entire manufacturing sector. Incorporating Estimating, RFQ's, Work Orders, Purchasing, MRP, Stock Control, Costing, Scheduling, Reporting, Optional Shop Floor Data Capture, Delivery Notes and Invoices with many links to external accounting packages. MIE Trak Pro is the market leading software for sheet metal fabricators, precision engineers, and manufacturers. It can be adapted to incorporate any manufacturing processes if required and offers a complete solution. Our services also include training on-site and online, full product support via phone, online, or in-person, on-site consultative services, as well as custom development work, and managed services our cloud-based platform.

100

Customer references from
happy MIE Solutions users

[VIEW ALL REFERENCES](#)

"MIE Trak has enabled us to take make a huge growth transition in our business. We are an agile, design-based manufacturing company, and always found it too difficult and time consuming to put processes around what we did on a day to day basis. We persevered with a fragmented and inconsistent collection of spreadsheets for far too long. Now,...

Paul Hughes
Managing Director and CEO, Integra Systems

"Our company has grown from 50 employees and 1 plant to 500 employees and 4 plants. We use MIE Trak to process two to four hundred orders per day. We're able to import these orders thanks to the integration we have with MIE Trak."

Russell Garland
Qualex Manufacturing

"MIE Trak Pro has allowed our company to move our manufacturing output performance forward."

Sara Bannerman
Owner, Trinity Aerospace

"We have been using MIE Track for the entire life of our small business. The software has integrated perfectly with our business and is very easy to learn and user friendly. Any time I have a question, the folks at MIE Solutions are available and eager to help, usually immediately, but if for any reason they can't get to me right away, they ALWAYS respond in..."

Lis Hagen
Hagen MFG



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ABOUT QAD

QAD Inc. is a leading provider of enterprise software and services designed for global manufacturing companies. For more than 35 years, QAD has provided global manufacturing companies with QAD Enterprise Applications, an enterprise resource planning (ERP) system that supports operational requirements, including financials, manufacturing, demand and supply chain planning, customer management, business intelligence and business process management. QAD Enterprise Applications is offered in flexible deployment models in the cloud, on-premise or in a blended environment.

127

Customer references
from happy QAD users

[VIEW ALL REFERENCES](#)

"We are also now using QAD EDI as our standard of communicating with our customers and suppliers. This gives us much more flexibility for future connections and we are able to connect to new customers much more quickly."

Steffen Grill
IT Manager, Wander Ltd.

"The upgrade of our software with QAD QMS has saved us time and money while seriously improving our quality management — paramount in our customer-driven business."

April Dines
Senior Corporate Quality Engineer, Cascade Engineering

"QAD TMS brings us better insight into our monthly spend and gives us the opportunity to benchmark between our different sites with the click of a button."

Roy Couwenberg
Production Control and Logistic Manager Europe, Mauser

"QAD has delivered significant return on investment. The ROI is incalculable, simply because it has helped make the rapid growth of Comvita possible."

John Hill
Corporate Development Manager, Comvita Limited



TRUSTED BY



ABOUT SYSPRO ERP SOFTWARE

SYSPRO provides an end-to-end, fully integrated business solution, delivering actionable insight that supports effective decision-making, strong cost control, streamlined processes, and improved productivity. What sets SYSPRO apart is an unwavering, long-term focus on the manufacturing and distribution sectors, a practical approach to technology, and a passionate commitment to simplifying business to increase success for partners and customers. SYSPRO is highly scalable and can be deployed in the cloud, on-premise, or accessed via any mobile device.

203

Customer references from happy
SYSPRO ERP Software users

[VIEW ALL REFERENCES](#)

"SYSPRO ERP has made a huge difference for us. We have set up forecasting and usage algorithms that are tailor-made to our business performance needs and goals. We now more accurately forecast where we are going to be, and we can respond much more opportunistically to changing circumstances."

Melody Kaaua
IT Manager, Performance Machine

"Because SYSPRO recognizes a negative number, the system accommodates reverse job issues. When a customer changes an order in process, it allows us to reverse selected stock code items to remove material from a job and return it to stock."

Loren H. Semler
President, Semler Industries

"SYSPRO has been very positive for us. It gave us a manufacturing system we never had before, which has allowed us to control costs better and manage our inventories better. Now, we only buy what we need to buy and make what we need to make."

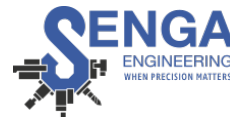
Mary Ann Yerage
Purchasing Manager, Gorant Chocolatier

"The biggest difference is that SYSPRO allowed us to improve communications. It is easier to use. People can just log in and get answers more quickly."

Jasmin Powell
Chief Operating Officer and Co-Owner, Dunlop Manufacturing



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ABOUT SHOPTECH

Established in 1984, Shoptech Software is a leading provider of Shop Management Software for job shops and make to order manufacturers. Shoptech has been honored by Inc. magazine as one of the fastest growing companies in the U.S. for eight consecutive years. Along the way, Shoptech has forged strategic alliances with business partners, garnered recognition in business and shop trade magazines, and gained a reputation as consistently being on the forefront of technological innovations to best serve the many job shop markets. They're truly the authority on shop floor control.

131

Customer references from
happy Shoptech users

[VIEW ALL REFERENCES](#)



"Over the past twelve months our on-time delivery has improved 11%, while at the same time our shop efficiency level has increased by 23%. The E2 Shop System has allowed us to effectively control all aspects of the shop activity."

Brandy Tidball
Axxis Corporation



"I use E2 everyday. It lets me see where everything is in our process, where we're succeeding, and where we need to improve. We couldn't run without it."

Steve Reh
Founder, Rehtek Machine Company



"The access to data has been a game changer for the shop and for my ability to lead the company. I like E2 because I can quickly access nearly any information I need about the shop's processes, and then use that data to make smart, fast decisions."

Robert Stegmeier
President, Kaymor Machining and Welding



"E2 has dramatically increased the overall efficiency in quoting, entering orders and shipping. Having all the job documentation linked and available in one spot is great."

Heather Charlton
Free Force Machining Technology



2019 TOP PERFORMERS





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ABOUT DMSI SOFTWARE

DMSi provides the leading business and accounting software platform for the lumber and building materials industry. Their Agility ERP system includes integrated CRM, eCommerce, and mobile sales solutions. They leverage new technologies such as cloud computing and Platform as a Service (PaaS). E-commerce portals and mobile apps help their customers adapt to a changing marketplace.

64

Customer references from happy DMSi Software users

[VIEW ALL REFERENCES](#)

"We were really looking for a system that required fewer steps to acquire information, specifically real-time information. Not only does Agility do this, but it also helps eliminate some manual bookkeeping procedures and gives us multiple useful tools to manage inventory and makes it less painful and difficult to make changes to information."

Tammy Hobrecht
Controller, Dealers Supply Company

"I can find the ticket number in about 15-20 seconds, get the date changed, and it's on its way to being billed. It's just quick, instantaneous."

Scott Schwart
Outside Sales, McCray Lumber and Millwork

"We like real-time and we like the way the components integrate, whether it is sales, remanufacturing or purchasing progress and even just the overall accounting functions. The fact that it is Windows-based is great for us."

Tim Semons
Operations Manager, California Cascade

"Our capacity to provide better service to customers has improved substantially - 30% better, no question, since we started using Agility SaaS. As a management tool, it makes our office run a lot smoother."

Dave Zappone
General Manager, Timber Trading



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ABOUT EXPANDABLE SOFTWARE

Expandable Software, Inc. develops, markets and supports an integrated manufacturing software suite designed to help expanding manufacturers manage their long-term growth with a single ERP system implementation. The company's distinguished record of high customer satisfaction is consistent over its 25-year history supporting companies manufacturing a variety of products including medical devices, electronics and consumer goods. Expandable customers range from startups to growing manufacturers with annual revenues approaching the billion dollar mark.

38

Customer references from happy
Expandable Software users

[VIEW ALL REFERENCES](#)

"Expandable was perfect for LDT's needs because it was relatively inexpensive and could be implemented quickly, yet it provided all of the basic capabilities of the high-end systems. We wanted more than a handful of people to be able to use the ERP system, and Expandable seemed easy enough for everyone to understand."

Marc Zemlick

CPIM, Manager, Inventory Control / MMIS, Laser Diagnostic Technologies

"Administrative time required to support a manufacturing activity has been reduced by more than 50%. During our first year of operation, we had three accountants in the company. Now, even though our manufacturing volume is much higher, one accountant can handle the work."

Nancy Robinson

General Accountant, Aurora Networks

"Expandable is easy to manage because it is stable. The universality of Expandable also minimizes the need for user support. The interface is consistent throughout the entire system so that once I show a user how to use one module they can usually pick up the others on their own."

Kevin Bobst

Manager of Information Systems, Monterey Gourmet Foods, Inc.

"With component prices continually dropping, the value of our inventory is dropping by the same amount. Expandable provides powerful tools for keeping inventory as low as possible without incurring stock-outs that reduce our sales."

Susan Murphy

Manufacturing Manager, Comark Corp.



TRUSTED BY



ABOUT FENETECH

FeneTech develops and markets the leading software solution for the fenestration industry. One system, one solution, one well-oiled manufacturing machine. Producers of the preeminent ERP software system for window and door manufacturers and glass fabrication companies, FeneTech serves customers worldwide, providing implementation, training, and support services.

46

Customer references from
happy FeneTech users

[VIEW ALL REFERENCES](#)

"FeneVision WEB allows my customers 24/7 access to estimates and orders. They can enter orders [over the] weekends and after hours. The features and functions are really advanced and user friendly."

Mike Kosivar
Lockheed Window Corp.

"FeneVision is robust and flexible, and we can customize it locally without involving a system administrator from FeneTech. We're already creating the platforms for our new products and lines this year in our system."

Patrick Goodrich
Vice President of Operations, Seaway Manufacturing

"FeneVision has the engine that has helped us strengthen sales, improve manufacturing and most importantly improve profits."

Joe Shoots
Vinyl Design

"We've attended the user conference in each of the six years of our company's relationship with FeneTech. The interactions with FeneTech staff as well as with other attendees always provides valuable and actionable information that we can put to work in our FeneVision usage."

Greg Flynn
AGNORA



Genius ERP



TRUSTED BY



ABOUT GENIUS ERP

Genius ERP delivers a complete enterprise resource planning (ERP) solution, including software, implementation services, and field expertise for small to mid-sized custom manufacturers across the US and Canada. Genius ERP is built for SME manufacturers handling make-to-order, engineer-to-order, custom-to-order, and assemble-to-order manufacturing. Gain complete oversight of your shop, including accurate estimating, product engineering, inventory control, production planning, smart scheduling and accounts management. Simplify complex manufacturing with Genius ERP.

54

Customer references from
happy Genius ERP users

[VIEW ALL REFERENCES](#)

"They really were experts. Not only in the software, but they also spoke the language of manufacturing."

Jennifer Hinds
Hinds-Bock Corporation

"One of the main reasons that we chose Genius ERP was that the Genius software was designed and supported by engineers we felt that they had a very good handle on our business and our industry."

Bill Kennedy
Purchasing Manager, Kennedy Tank & Manufacturing Co., Inc.

"Genius Manufacturing helped our company grow by 25% without adding more staff. We can now make 35% more quotes with the same personnel."

Dominic Fortin
President, Estampro Inc

"Genius Manufacturing is at the heart of our business: it has increased our productivity by more than 30%. Genius Manufacturing is a must for all of our company's activity."

André Houde
Operations Manager, Nomos Systems



TRUSTED BY



ABOUT JOBOSS

JobBOSS Shop Management Solutions, an ECi Software Solutions company, serves over 7,000 manufacturers with software and business support. JobBOSS was first developed in 1984 by a job shop manager that needed a better way to run his business. As an ECi Software Solutions company, JobBOSS shares common values that drive employee culture and performance and customer satisfaction. Community engagement is incredibly important to both ECi and JobBOSS, and the Everyday Hero Award and Community Heartbeat Program are just a couple of examples that illustrate how these values extend to their customers and local communities.

56

Customer references from
happy JobBOSS users

[VIEW ALL REFERENCES](#)

“We couldn’t do the volume of jobs we’re doing without JobBOSS in place. We run 200-350 active jobs at a time. A few years ago, we could only manage 80- 90 active jobs.”

Jason Matteson
Owner, San Diego Precision Machining

“We’re a job shop making custom parts. They vary from part to part in difficulty and time, but overall profitability has gone up on a very positive increase. JobBOSS has allowed us to become more technical and sophisticated with the customers we deal with and the types of parts we’re making.”

Riley Cole
President, Roncelli Plastics

“Before JobBOSS we wouldn’t know about real problems and why jobs weren’t profitable until 30 days afterwards, and we couldn’t get any information as to why.”

Archie McWilliams
Machine Shop Manager, Premier Technology

“We were looking for an ERP system that could do everything for us, from quoting to management of jobs and orders, manufacturing orders, all the way to accounting and payroll. We have been using JobBOSS for the last 25 years and have been satisfied with the product.”

Willie Monteiro
Chief Executive Officer, FlexTech



Kerridge

Commercial Systems

TRUSTED BY



ABOUT KERRIDGE COMMERCIAL SYSTEMS

KCS provides specialist software, services and support to deliver fully integrated trading and business management solutions to companies in the distributive trade wherever they are in the world. With a unique depth of knowledge and experience in the distributive trade that stretches over 40 years, their wide range of clients includes wholesalers, distributors, merchants and retailers from small traders to multinational enterprises.

262

Customer references from happy
Kerridge Commercial Systems users

[VIEW ALL REFERENCES](#)

"With K8 you can review pricing and make instant decisions. That gives us more flexibility in terms of selling, and we know exactly how much we are making on each sale."

Sanjay Murji
Manager, Burnt Oak

"K8 has provided us with an excellent platform on which to grow our business. The Warehouse Management module, now part of the standard product, has dramatically increased efficiency."

Phil Seal
IT Manager, Ferrol

"K8 ensures that we follow the correct procedures to allow a constant high level of quality. K8 is fast, easy to work with and everything can be traced back. It works perfectly."

Cees Goedkoop
Director, Houthandel Goedkoop

"K8 will deliver everything we need on a single platform and we will be supported by an implementation team with experience of both systems. Sharing knowledge between the two platforms will be enormously beneficial."

Emma Burgess
Director of Operations, Edgar Brothers



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ABOUT MISYS MANUFACTURING

MISys Manufacturing offers one of the lowest cost-of-ownership solutions for small manufacturers while designed to grow with the success of industrial customers, offering a scalable solution which provides the needed additional power by simply plugging in a new module. MISys Manufacturing software products are sold directly by the company as well as hundreds of business partners in forty-eight countries. MISys Manufacturing offers a comprehensive solution for all industries, with specific functionality for food & beverage, auto parts, industrial machinery, and plastics manufacturers.

37

Customer references from happy
MISys Manufacturing users

[VIEW ALL REFERENCES](#)

"The cost investment in MISys is reasonable because you can purchase only the modules you need. We were, at one point, looking at systems four times the cost and much harder to implement and didn't know if we would realize all the benefits of the more complicated system. MISys was a good interim step."

Dan Neumann
Director of Supply Chain, ApniCure

"MISys has improved our documentation tenfold. Right down to the part level, we can see who has what, where, when, and how regarding the pieces of an individual project. We now know exactly what the customer received."

Kevin Bengston
Director of Operations, Measurement Technology Northwest

"MISys is a very sophisticated product. The reports have saved me over and over. I never run out of supplies so I never lose time or money due to inventory miscalculations. MISys provides the information and reports I need to help me schedule ahead for production."

Reb Sauls
Operations Manager, BMI International

"MISys Manufacturing gives RedXDefense the ability to synthesize critical information and react to it as quickly as possible. We know that the scheduling and purchasing recommendations coming out of the MRP system are accurate and address our real needs. MISys gives us the information and the confidence we need to manage our growth."

Adam Pugaczewski
Production Manager, RedXDefense



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ABOUT PROCESSPRO

ProcessPro, a division of Open Systems, Inc., is a leading mid-market ERP software solution for the process manufacturing industry. Designed specifically for manufacturers that combine batches of mixtures, ProcessPro seamlessly integrates all aspects of plant operation, from beginning order entry through manufacturing, packaging, shipping, inventory, and accounting. ProcessPro has been serving the food, beverage, pharmaceutical, nutritional supplement, cosmetic, specialty chemical and cannabis industries for more than 30 years.

48

Customer references from
happy ProcessPro users

[VIEW ALL REFERENCES](#)



"ProcessPro has allowed us to maintain better control of our inventory, allowing for just-in-time purchases, and helped Parker Products reach inventory accuracy of 99.6%."

Ann Winikka

Purchasing Director, Parker Products, Inc.



"ProcessPro's exceptional reporting and audit trail functions have helped in gaining and retaining our major accounts. Having important operational information right at our fingertips has been very empowering to our managers. It reinforced our clients' confidence in our ability to meet their needs."

Ede Payne

VP & General Manager, Swiss-American Products, Inc.



"The staff at ProcessPro has always been fair, helpful, diligent, resourceful and willing to go above and beyond to satisfy our needs and to meet the challenges of the manufacturing industry."

Jim Jumpeter

Chief Financial Officer, 21st Century HealthCare, Inc



"We needed a real-time solution that provided exceptional quality control and would support our current and future growth; we found exactly that with ProcessPro."

Ed Crockett

IT Director, Ready Foods



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ABOUT TECHNOLOGY GROUP INTERNATIONAL

TGI is an industry-leading enterprise software solution provider to small and mid-market manufacturers and distributors. TGI's exclusive focus is on the development, implementation, and support of Enterprise 21, the company's fully-integrated business management software solution.

20

Customer references from happy
Technology Group International users

[VIEW ALL REFERENCES](#)

“We received strong support from Enterprise 21 technical staff. We felt confident under the experienced TGI management and leadership of the project coordinator through implementation and ‘go live.’”

Darrel Liski

Chief Operations Officer, Nu-West Construction Products

“TGI has been very responsive to our needs. We have a very good working relationship with a number of TGI resources and a weekly call with TGI to stay on top of pending issues or system modifications. DCI regularly uses TGI to assist with business issue analysis when related to Enterprise 21. In the event of system issues, we actively use the Help Desk and...

Kevin McCarthy

Director of Information Technology, DCI Cheese Company

“We feel that TGI is a true partner in our business. Their products and support allow us to manage our company in an effective and efficient manner. Additionally, we feel that we are positioned for the future from a system standpoint to continue to grow our business without the concern of facing a ‘next step up’ in ERP systems and costs.”

Brad Sacks

Founder and Chief Executive Officer, More Than Gourmet

“There is no question about whether or not we made the correct choice in selecting TGI and Enterprise 21. We evaluated four ERP systems in order to determine if they satisfied our documented requirements, and TGI ranked number one. We look forward to growing with TGI!”

Larry Dunn

Chief Financial Officer, Nugo Nutrition



Vormittag Associates, Inc.

A Leader in Enterprise Management Software

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ABOUT VORMITTAG ASSOCIATES

Vormittag Associates is a leading, independent, mid-market ERP software developer renowned for its flexible solutions and ability to automate critical business functions for the distribution, manufacturing, specialty retail, and service sectors. An IBM Gold Business Partner, VAI is the 2012 IBM Beacon Award Winner for Outstanding Solutions for Midsize Businesses. VAI continues to innovate with new solutions that leverage analytics, business intelligence, mobility, and cloud technology to help customers make more informed business decisions in real-time and empower their mobile workforces. VAI is headquartered in Ronkonkoma, NY with offices in Florida, Illinois, and California.

154

Customer references from happy
Vormittag Associates users

[VIEW ALL REFERENCES](#)

“The unlimited user licenses VAI offers were critical for our ability to expand. With other competing ERP solutions, the cost of adding new licenses for every single new user could have made some acquisition costs prohibitive; with VAI’s offerings – coupled with their tremendous customer service to help us onboard new employees – that was never an...

Doug Trisnar

CIO, Joshen Paper & Packaging

“VAI’s S2K 5.0 enables our independent business to adapt to changes within our industry. S2K is the all encompassing solution we need to work seamlessly within our infrastructure. VAI and its S2K Solutions expands with Monk Office as our business continues to grow.”

Andrew Coss

Director of Information Systems, Monk Office Supply

“VAI’s ERP solution has transformed our business operations. S2K 5.0 seamlessly integrates all of our business applications to give us the data we need, when we need it. The fact that S2K 5.0 runs on the IBM Power™ Systems was a critical component for us and its interface provides a great overall user experience.”

Scott Antes

Manager of Information Technologies, AIPHONE

“We have been a VAI customer for several years and wanted to benefit from the latest version of S2K. VAI’s advanced, industry-specific solutions and outstanding technical support made our decision to upgrade our ERP software a simple one. We anticipate a long and profitable relationship with VAI.”

Mohamed Mustafa Zaid

IT Manager, United Yousef Naghi Company



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ABOUT WORKWISE SOFTWARE

WorkWise is a leading developer of Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) software solutions along with comprehensive implementation and support services. WorkWise flagship products, WorkWise ERP and OnContact CRM are customizable, easy-to-use, quick to implement, cost-effective software solutions that enable you to better serve your customers and prospects. Use of these software applications enable users to enhance efficiency by performing their jobs in less time with greater accuracy and improved proficiency. With world headquarters in Menomonee Falls, WI, WorkWise has been helping companies achieve new levels of success for over 15 years. WorkWise calls its philosophy "customer inspired" because they put customers first, listen to their unique requirements, and then use that feedback to create innovative business solutions.

67

Customer references from happy
WorkWise Software users

[VIEW ALL REFERENCES](#)

"The WorkWise system increased our speed and actually reduced the amount of errors we had throughout the manufacturing process."

Kenton Merrick
Project Engineer, Racine Metal-Fab

"Having PDR in the cells is awesome. Production staff can clock in from any terminal instead of wasting time going to one clock. They can look up whatever materials they need. Their work instructions are right there on the screen in the cell. They're even reading them more than they did the paper copies."

Jerry Brynjulfson
Plant Manager, Hampel Corporation

"All of my IT buddies are trying the platform right now. They want a universal platform to work with and to be able to pass data without having to deal with re-entry. That's huge, and WorkWise and OnContact do exactly that."

Curt Clark
IT Business Analyst, Nercon

"Working with WorkWise and their OnContact CRM team has been great-it's been a strong collaborative effort. They make sure our comments and concerns are heard and provide the things we need to excel. I would certainly pass along my recommendation to any company interested in partnering with WorkWise and utilizing OnContact CRM."

Tom Sattler
Senior Vice President of Sales & Marketing, The Equitable Bank



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ABOUT ABAS ERP

abas ERP System is a complete solution that provides your employees with exactly the functions and information they need. All business areas will benefit from their extensive product portfolio, which not only includes core ERP Software functions, but also a wide range of valuable solutions from APS to project management. And with their mobile apps, you can keep your data and processes under control, anytime and any place.

272

Customer references from happy abas ERP users

[VIEW ALL REFERENCES](#)

"We have relied on abas since 1993. The software enables us to remain competitive in a global market and helps us achieve our goal of constant improvement, which ensures long term success and continued innovation."

Christian Dietl
Managing Director, ABEL Pump Technology

"Now we can process up to 160 sales orders in a single day, a significant increase from the 100 we were able to process before. Simply put, we can generate more revenues with the same team, which of course means a substantial increase in productivity."

Thomas Simon
Managing Director, Labelident

"One requirement was that abas ERP had to be able to handle the large number of our variants and BOMs. All our external sales employees are able to access the ERP system online using their notebooks, on the road or from their desk. This is a huge advantage we didn't have before."

Louis Huber
Head of IT, Tulux

"Abas supports our company's goal of continuous improvement by readily adjusting to our requirements and processes. By using the integrated ERP system, our transparency, ability to provide information and delivery reliability have increased considerably."

Jörg Henke
Head of Logistics, Gerodur



2019 RISING STARS



FUJITSU GLOVIA, INC.





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ABOUT DATACOR

Datacor, Inc., founded in 1981, has been the leading provider of business management software solutions for Process Manufacturers and Chemical Distributors. Its Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) solutions were created by developers who understand the challenges and idiosyncrasies of the industries they have served for over 30 years.

39

Customer references from
happy Datacor users

[VIEW ALL REFERENCES](#)

“There is no way we would have been as successful as we have been from a business standpoint, from a profitability standpoint, or from a growth standpoint without visibility to the data that we get from Chempax and Datacor.”

Mark Moser
IT Manager, Pilot Chemical Company

“We chose Chempax for two reasons: the stability & longevity of the company & the flexibility of the application.”

Lisa Schlyer
IT Manager, Zeller + Gmelin

“Chempax has tied all of the information we need into one centralized system. When we move an item in the wireless system, the information is immediately reflected across the rest of the ERP solution. Our distribution and manufacturing operations are far more agile because we now know precisely what products we have or need, in what quantities and...”

Randy Byle
IT Director, Haviland Enterprises, Inc

“We have grown many times in revenue since we started using Chempax in our business and Datacor has adapted to meet our needs all along the way.”

Doug Brown
President, Brown Chemical



FUJITSU GLOVIA, INC.

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ABOUT FUJITSU GLOVIA, INC.

Fujitsu Glovia, Inc. offers discrete manufacturing ERP software and solutions that enable small to large manufacturing companies, assembly operations and mixed-mode businesses to meet customers' ever-increasing requirements for high-quality, on-time and on-budget production. Fujitsu Glovia, Inc. is a supplier of manufacturing, supply chain and ERP systems. The company is a division of Fujitsu and has product roots back to the Xerox Chess application. Fujitsu Glovia is distinguished from other ERP application providers as it was designed and developed by manufacturers for manufacturers.

29

Customer references from happy
Fujitsu Glovia, Inc. users

[VIEW ALL REFERENCES](#)

"The great thing is that GLOVIA G2 is geared up to our industry. We are now confident that our inventories are correct, that we have accurate sales figures and an accurate full breakdown of material costs. Glovia has given us a tighter ship and a more efficient business."

Mike Mitsch
Vice President of Operations, Keihin Aircon

"With glovia.com, we've improved our visibility and have been able to streamline operations to deliver critical on-site dates for our customers, with lead times that our competitors decline to offer. Now our ship date to promise date averages two days early for standard orders."

Carla Gatzke
Enterprise Information Systems Manager, Daktronics

"Glovia's Configurator was a key component of the decision making process because of its flexible capabilities. The solution reacts to project changes immediately to rebalance supplies, resources and demands."

Bill Roche
ERP team leader, Five Star Alliance

"Glovia plays a key role in achieving the necessary response times. We import live information from the production shop every hour, so we can tell what's been made and if we're on target for the following day's pickup. It's as tight as that."

Craig Smith
Materials Manager, TRB



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ABOUT JOBSCOPE

Jobscope is a leading provider of manufacturing ERP software & services, helping order-driven businesses improve operational performance & increase revenue. Jobscope Manufacturing ERP Software provides tools for real-time job costing, CRM, estimating, budgeting, invoicing, shop floor scheduling, labor collection, MRP, material control, purchasing, integration to CAD, financial reporting and business intelligence.

34

Customer references from
happy Jobscope users

[VIEW ALL REFERENCES](#)

“Sign business management software is a good performance measurement tool; it helps us in deciding who will stay and who will go, and it holds people accountable for what they do. There’s no way Young Electric Sign Company could ever do this if we didn’t have JOBSCOPE’s sign industry software.”

Jeff Young

Division Manager, Young Electric Sign Co.

“Using JOBSCOPE, we are more efficient in scheduling, materials management, planning, warehousing and shipping. That helps us meet company objectives and keep our customers satisfied.”

Kallie Swartz

Director of Materials, PaR Systems

“JOBSCOPE gives us complete job costing information which is critical to efficiently running a job shop manufacturing facility. Having immediate access to real-time cost information is key to our operations and future growth of the company. JOBSCOPE is ideal for Job Shop manufacturing companies like MP Husky.”

Dusty Henry

President, MP Husky

“With the access we have to our information, Jobscope Aircraft Maintenance software allows us to make better business decisions. One reason we are growing is because of the detailed data we now have. We know what areas we can effectively grow.”

Emmett Ryan

Financial Controller, Hamilton Sundstrand Shannon Aircraft



MRPeasy

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rms beauty



SKIN ACTIVES
scientific

YORKINSTRUMENTS

ABOUT MRPEASY

MRPeasy is an easy-to-use, cloud-based production planning (MRP) software for small and medium-sized manufacturers. The business model is subscription-based, dramatically reducing clients' up-front costs, which are often a barrier for new companies.

88

Customer references from
happy MRPeasy users

[VIEW ALL REFERENCES](#)

"MRPeasy is a game-changer for medium and small manufacturing companies in growth. It has provided us with [the] competitive advantage we needed to increase capacity, customer satisfaction, productivity and overall performance. We are very happy with the system."

Stefano Boscolo
Director, Working Liner Services

"I've tested several MRP systems over the past few months, and nothing has been as simple to use, affordable, and with the ability to handle assembly variants like MRPeasy."

Jean-Nicholas Crepin
Production Engineer, JGR Optics Inc

"In selecting MRPeasy, I looked at many options for the new venture, but chose MRPeasy primarily because it is cloud based and also for its forecasting features, simplicity, and flexible low price per user! The cloud based software capabilities definitely fit our business model on the go. We can work 24/7 from anywhere!"

Todd Bladow
Artic Solar

"Great customer service and overall the product is quite strong. Definitely one of the best bang for your buck. It is very much a MRP, not an ERP and must integrate with a separate accounting system. The CRM is basic but does everything you need it too. Stock, BOM, and inventory management is excellent. Managing production and assembly orders is a..."

Francois Byrne
Hybrid Power Solutions



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ABOUT MACOLA SOFTWARE

Macola Software, an ECi Software Solutions company, is a provider of business solutions for small to medium-sized manufacturing and distribution companies. Macola empowers today's modern enterprises to plan, manage, analyze and control their businesses by providing innovative software applications, industry-experienced solutions consultants, best-of-breed technology plug-ins and outstanding client support. With over 40 years' experience and clients in more than 20 countries, Macola has enhanced every conceivable business process.

25

Customer references from
happy Macola Software users

[VIEW ALL REFERENCES](#)

"We would not be able to be a \$10 million company if it weren't for Exact Macola. Exact Macola runs the company, from order processing and inventory controls to more accurate accounting and faster automated shipping. I don't know what I'd do without it."

Denise Johnson
Owner/President, Rite Way Manufacturing

"We are up dramatically from 2015 to 2016. I would attribute it to the fact that we are able to execute and process orders and get those orders out. If we didn't have Macola 10 and we were using our old system, it would have been very difficult."

Ben Barber
General Manager, Solaire Medical

"I like workspaces since it can really be configured to the person that is using it and the role that person plays within the company. Being able to customize the menus and what real-time information they can see on their workspace has really helped call things to people's attention right then and there."

Jeromie Payne
Operations Manager, Glemco

"In terms of configurator/doc selector, it is pure sales productivity. If I put an ROI calculator together to measure that project, we got payback on part of the project in about three months. It had a huge impact. We do a lot of quotes every day. The project cut quote entry to quote delivery time by 20%, saving \$100K."

Pat Irestone
CIO, Nystrom



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MICHIGAN CNC TOOL, INC.

ABOUT REALTRAC PERFORMANCE ERP

Realtrac Performance ERP is a software company specializing in manufacturing software for machine shops, job shops, and make-to-order manufacturers. The company was founded in the heart of a machine shop and has served the manufacturing industry for over three decades. The program is used by thousands of businesses across North America. Realtrac's ERP software is very easy to learn and use and boasts the lowest total cost of use software on the market. With a quickstart implementation, Realtrac ERP is operable in just a few days compared to weeks or months. Realtrac is built on a real-time platform, allowing businesses to stay on top of job, labor, vendor, and customer tracking. Realtrac gives an analysis of a business's current and past status, allowing them to make educated decisions for a maximum return on investment.

23

Customer references from happy
Realtrac Performance ERP users

[VIEW ALL REFERENCES](#)

"We immediately saw an improvement in our costing process and in tracking our production, and with as fast as we are growing, Realtrac made a big contribution to our processes and our profits right away."

Dave Jacoby
Owner, Jacoby Custom Cues

"Since the implementation of Realtrac, we have seen a decrease in production times, we have seen a decrease in delivery times, and we have also seen a rise in profits."

Ed Brown
Plant Manager, Sidley Diamond Tool Company

"Realtrac enables us to schedule all the components in the order they must be manufactured to produce a complete assembly by a certain date."

Jeff Piaskowski
Production Manager, Talsco

"All of our management team has immediate access to all the information they need all the time. We don't even sweat quality audits like the API Q1 or the ISO9001 or the ISO/TS 29001; all the information and documentation is in Realtrac."

Patrick Broussard
Owner, Unique Manufacturing