



# enabley

## Case Study



### AT A GLANCE

#### Challenges

- Cut time and cost of training
- Update information on new regulations and compliance
- Standard Communication with distributors

#### Benefits

- Use platform anytime, anywhere and in different languages
- Communicate digitally = faster
- Complete control of global messaging
- Easy for everyone to use contributing to greater uptake

“

Easy to use to create courses. The support team are the best, always looking to offer help. The interface is very easy to teach to use. The enabley LMS is constantly evolving and more features are added. Using enabley we can review and analyze the performance of the learner.



**Inessa Sofer**  
Global Training Manager  
ADIN DENTAL IMPLANTS

#### Challenges

Manage the global message and information that distributors share with their clients. Ensure information is available in all languages and the company's overall goals are being shared in an optimal way. Attract and launch new partners and distributors easier and quicker to widen a partners database.

#### Solutions

Since implementing enabley, independent advisers and distributors can access product updates and content from any location, via any device, anytime, and in many different languages. Onboarding new partners has become streamlined and standardized so all receive the same information and messaging. Everyone feels more confident and professional when selling the products.

#### Outcome

- Standardized messaging to distributors, contributing to increase of partners and therefore sales
- Translation to many different languages helps spread the message further, and easier to attract new partners
- One source for all information, reducing time and enabling focus on the bigger picture