

AIPHONE ENHANCES MANUFACTURING PROCESSES WITH VAI S2K

Complete ERP Solution Enables Full Integration of Business Applications and User-Friendly Interface for Leading Communication Systems Company

Ronkonkoma, NY – VAI (Vormittag Associates, Inc.), a leading provider of ERP software, announced that **Aiphone**, the most respected and reliable brand of communication systems in the world, is improving its manufacturing and inventory management processes with the latest version of its Enterprise Resource Planning (ERP) software, **S2K 5.0**.

Aiphone is the leading manufacturer of intercom solutions for communication and security, providing audio and video systems, and specializing in access entry and control systems. The company needed a complete ERP solution that integrated all of its critical business applications including accounts receivable, sales analysis, manufacturing, service billing (repairs), data warehouse, inventory management, fixed assets, and faxing. After evaluating several solutions, Aiphone determined that with its flexible graphical user interface (GUI) and comprehensive manufacturing models, VAI's S2K 5.0 software was the ideal solution.

"VAI's ERP solution has transformed our business operations," said Scott Antes, manager of information technologies, Aiphone. "S2K 5.0 seamlessly integrates all of our business applications to give us the data we need, when we need it. The fact that S2K 5.0 runs on the IBM Power™ Systems was a critical component for us and its interface provides a great overall user experience."

VAI's S2K 5.0 software is streamlining Aiphone's manufacturing processes. With S2K's new MRP, CRP, Shop Floor Control and Finite Scheduling capabilities and friendly user interface, Aiphone is able to gain better insight into its data by identifying trends and sales history.

"For mid- sized organizations such as Aiphone, it is critical that an ERP system integrates with critical business functions and provides a good user experience," said Pete Zimmerman, manufacturing segment manager, VAI. "We designed our S2K 5.0 software to be intuitive and easy-to-use, and we're pleased to help Aiphone enhance its manufacturing processes."

About Aiphone

Aiphone Corporation is the U.S. subsidiary of Aiphone Company Limited, the world's largest manufacturer of entry security and intercommunication systems with world headquarters in Nagoya, Japan. Located in Bellevue, Washington since 1970, Aiphone Corporation represents the largest and most reliable line of intercom systems throughout North America. Aiphone Company Limited is the first intercom manufacturer worldwide to receive the coveted *Deming Prize* for quality control and excellence, as well as achieving both *ISO-9001* and *ISO-14001* certification. For more information, please visit www.aiphone.com.

About VAI (Vormittag Associates, Inc.)

VAI is a leading independent mid-market ERP software developer renowned for its flexible solutions and ability to automate critical business functions for the distribution, manufacturing, specialty retail and service sectors. An IBM Premier Business Partner, VAI is the 2012 IBM Beacon Award Winner for Outstanding Solutions for Midsize Businesses. VAI continues to innovate with new solutions that leverage analytics, business intelligence, mobility and cloud technology to help customers make more informed business decisions in real-time and empower their mobile workforces. VAI is headquartered in Ronkonkoma, NY with branch offices in Florida, Illinois and California. For more information, visit www.vai.net, follow @VAISoftware on Twitter or "like us" on facebook.com/VAISoftware.

For more information, please contact:

Diane Dady
VAI
631-619-4729
ddady@vai.net
www.vai.net

Whitney Parker
fama PR
617-986-5011
vai@famapr.com