

## Instant quotes for owners selling their old car

Abbey Metal Recycling were managing their car scrapping service with spreadsheets and paperwork, with a disjointed process across staff members. We created a <u>dedicated website</u> to let customers handle more of the process, **increase sales and save time internally**.

Customers enter a postcode and number plate for an instant tailored quote for their vehicle. Behind the form, our bespoke system checks a third party database of all car models for elements like gross weight to provide a basic calculation. This price then runs through a number of factors controlled by Abbey through the management system - including distance from the site and engine value - to offer the customer their price.

Once they've accepted the price, the customer's details form a new job that can be processed by Abbey staff. This includes allocation to drivers for collection, storing customer IDs, and text and email updates to the customer. Finally, the system automatically produces the legally required "Certificate of Destruction" by data connection with the DVLA.