

Success Story

From Data Delays to Real-Time Insights: C1S Transforms with Procore and Sage Intacct



The Challenge

As C1S Group, a full-service engineering, construction, and specialized solutions firm grew, their existing project management and accounting software failed to keep up. Job cost data wasn't accessible in real time, and disconnected systems led to delays, manual work, and limited visibility across the business. The consequence was misalignment and miscommunication between field and office teams.



The Solution

C1S integrated Sage Intacct Construction with Procore to create a connected platform for field and financial operations. With help from a Sage construction partner, they configured the system around real-world workflows, reducing data entry and improving accuracy.



The Results

With Sage Intacct and Procore working together, C1S now operates with greater clarity, speed, and confidence. Key benefits include:

- Real-time job cost visibility through Procore for project managers and superintendents.
- Streamlined billing, WIP, and forecasting workflows in Sage Intacct.
- Role-based dashboards that support better decisions across departments.
- A flexible cloud platform built to scale with the company.

Company
C1S Group

Location
Texas, USA

Industry
Construction

Products
Sage Intacct Construction and Procore



About Company

C1S Group is an engineering and construction firm based in Dallas that serves manufacturing and industrial clients across the US.

Sage



Connecting Field Teams and Finance

C1S Group has always embraced technology as a way to work smarter. However, as the company scaled, it became evident that their systems couldn't keep pace—particularly when it came to delivering timely job cost information to teams in the field.

Project managers and superintendents needed real-time access to financial data but often had to rely on the accounting team to pull reports or answer questions. That delayed decision-making on job sites and added unnecessary back-and-forth for the finance team.

"We needed to get job cost data into the hands of our project teams fast," said Julie Strong, CEO of C1S Group.

For accounting, that meant manually compiling spreadsheets, updating budgets, and responding to cost questions that could've been self-served with the right setup. The company wanted a system where data flowed freely between tools and between teams.

Bringing Sage Intacct and Procore Together

C1S was already using Procore for project management and field operations, but the missing piece was a seamless connection to the accounting side. By integrating Procore with Sage Intacct Construction, they created a real-time feedback loop between field activity and financial tracking.

"We needed to get job cost data into the hands of our project teams fast."

Julie Strong
CEO, C1S Group

"The integration has allowed us to get cost data to our project teams in real time without roadblocks," said Julie Strong.

Project teams stay in Procore to manage commitments, contracts, and change orders, while the accounting team handles billing, WIP, and reporting in Sage Intacct. The integration ensures that information flows automatically, eliminating duplicate entry and improving accuracy. "They probably spend 80 percent of their time in Procore and 20 percent in Intacct," Julie added.

Even superintendents benefit from the setup, regardless of their tech background. "Some of them are construction management grads, some aren't, but they can all use one platform to see what matters, whether it's daily logs, labor hours, or job cost trends," she said.

Working with a Sage construction expert, C1S tailored the implementation to fit their process, not the other way around. The result is a system aligned to how their jobs actually run.



Real-Time Visibility, Smarter Financial Management

Since implementing Sage Intacct Construction, C1S has significantly reduced the time and effort required to manage job cost reporting. Field teams no longer wait on accounting for updates – instead, they can access accurate project data directly in Procore.

“The visibility has been a game changer for us,” Julie said. “We’re big believers in getting the right information in front of superintendents and PMs quickly.”

In the office, Sage Intacct custom dashboards give finance and leadership an instant view of budgets, actuals, commitments, and WIP status all in one place. “Sage Intacct dashboards are amazing,” Julie added. “They give users a one-stop shop without needing to be ERP experts.”

Together, the two systems have created a seamless workflow from field to office, helping C1S move faster, improve reporting accuracy, and reduce friction between teams.

Looking Ahead: Building on a Flexible Foundation

For C1S, the integration of Sage Intacct Construction and Procore wasn’t just a tactical move, it was part of a broader strategy to modernize and scale. With open APIs and a growing marketplace of tools, Sage Intacct gives the company the freedom to expand its system as new needs emerge.

They’ve already begun streamlining additional processes, including credit card and expense management, and are planning to fully transition WIP reporting and forecasting into Sage Intacct to eliminate lingering manual work.

“We’re a company that’s always looking ahead,” Julie said. “Having open APIs and integration options means we can keep building the system we need as we grow.”

By investing in a connected cloud platform with Sage and Procore at its core, C1S is creating a smarter, more resilient infrastructure. One that supports real-time visibility, cleaner data, and better decisions across the business.



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