

# 2b1 Inc. reduces false positives and achieves faster response with centralized patching and incident investigation

San Francisco-based MSP uses Acronis EDR / XDR and RMM to achieve fast incident response and data restoration.

2b1 Inc. used antivirus such as Trellix, Norton, Malwarebytes and Microsoft, but these tools were difficult to use. Additionally, separate tools for firewall, security in the cloud and anti-malware became costly over time. With many of 2b1 Inc.'s clients in the legal sector, they must ensure protection meets industry compliance.

Acronis Cyber Protect Cloud with EDR / XDR and RMM enabled 2b1 Inc. to centralize vulnerability assessment, patch management, remote monitoring and EDR in a single solution. 2b1 Inc. simplified incident investigation and response by providing step-by-step insights on cyber events.

## THE SOLUTION

Acronis Cyber Protect Cloud with RMM and EDR / XDR.

## THE IMPACT

- Simplified incident response for technicians by providing contextual information on cyber events and easy-to-follow response actions.
- Eliminated time wasted on investigating false positives.
- Reduced the cost of maintaining multiple tools.
- Drove client growth in the legal space.



# Acronis

### KEY CHALLENGES:

- Previous antivirus solutions were costly and complicated to use.
- Siloed tools made it difficult to deploy, manage and maintain security.
- Clients in the legal sector must adhere to strict regulatory compliance.

### KEY REQUIREMENTS:

- Centralized patch management, vulnerability assessment, remote monitoring and EDR / XDR.
- Integrated protection that is easy to set up, use and manage.
- Complete protection that helps clients achieve industry compliance.



Acronis



“If I were to compare the previous antivirus with Acronis EDR, the solution gives us all the notifications, emails and information we need on any users getting attacked. I’m not here 24/7, but the solution gives me a lot of advanced capabilities that we didn’t have before discovering Acronis. Now, I can proactively protect my clients.”

Paolo Broggi, President and Founder, 2b1 Inc.