

# Antiane consolidates its entire backup infrastructure with **Acronis** Cyber Protect Cloud to gain cyber resilience

The Caribbean-based MSP uses a unified backup platform and API capabilities to ensure consistent quality across all client environments.

Antiane, a managed service provider (MSP) with operations across Martinique, Guadeloupe, French Guiana, Réunion and Paris, delivers cloud and on-premises infrastructure, workstation management and comprehensive data protection. To support its growing client base, Antiane needed to consolidate its backup infrastructure with a centralized backup and disaster recovery (DR) solution that could scale efficiently without increasing operational overhead.

## THE SOLUTION

Antiane implemented Acronis Cyber Protect Cloud as its unified backup and DR platform, consolidating protection for cloud VMs, complete servers, Microsoft 365, Google Workspace and on-premises infrastructure. The MSP migrated from multiple backup tools to create a single, consolidated backup and DR silo managed entirely through Acronis.

Using Acronis APIs, Antiane built custom verification systems that ensure configuration consistency — validating that each client has proper encryption, retention periods and backup targets. The approach transformed backup and DR management from reactive monitoring to proactive, cyber resilient quality assurance.

## THE IMPACT

- Unified the entire backup and DR infrastructure under one platform, eliminating the complexity of managing separate tools.
- Enabled scalable operations where workload remains constant — whether managing one client or hundreds.
- Gained programmatic control through API integration to verify configuration quality and maintain consistent standards across all client environments.
- The deployment builds on a long-term partnership spanning more than 20 years.

## KEY CHALLENGES:

- Previous backup solution tripled in cost and introduced unwanted functionality that compromised security.
- Backup and DR infrastructure was fragmented across multiple solutions, including MSP 360 and Veeam.

## KEY REQUIREMENTS:

- A platform that enabled Antiane to manage backup DR for all clients from a single console.
- Consolidated visibility across all backup scenarios: cloud, on premises, Microsoft 365 and Google Workspace.
- API access to programmatically verify configuration quality and retention policies across the entire client base.

“We are an extremely long-time Acronis partner. If we say, ‘Do better with a solution,’ Acronis listens to that.”

– **Nicolas Geneste-Samissoff**,  
Methods Engineer at Antiane

