

Lecot Streamlines Integration Across Its Expansive Technology Ecosystem

A specialist supplier to Belgium's building industry improved operational performance across its diverse technology landscape with the Boomi Enterprise Platform.

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The Boomi Enterprise Platform ensures our webshop has the latest data for a superior customer experience. The platform's reliability and troubleshooting are invaluable for the smooth operation of our complex technology ecosystem.”

Peter Lombaerts
Project Integration Specialist
Lecot

Business goals

Lecot is a Belgian family-owned construction tools and fittings distributor with 135+ years of experience. As Lecot's digital ecosystem grew, so did the complexity of managing its disparate applications and integrations.

The company wanted a modern, agile solution to enhance its business agility and boost operational efficiency. It also wanted a system that would allow business users to get more involved in the integration process without needing to have technical expertise, to reduce the burden on its small IT team.

Technology challenges

As Lecot's applications and data sources expanded, its point-to-point integrations between six core applications, including Salesforce, Shopware, and a proprietary ERP platform, became increasingly difficult to manage. Each new integration required customization, making the entire system challenging to monitor and scale. This led to a lag in data flows, resulting in delays and inaccuracy in inventory displays and pricing in Lecot's webshop.

A lack of visibility and traceability across the integrations also hampered the company's ability to quickly identify and resolve issues. Additionally, the time and technical knowledge required to maintain and enhance the integrations put significant strain on Lecot's small IT team, limiting staff's ability to focus on more strategic initiatives.

How Boomi helped

Lecot brought on integration specialist firm Blents as an implementation partner. Together, they chose the Boomi Enterprise Platform to automate and streamline Lecot's integration processes. The Boomi platform facilitates the seamless flow of crucial data, such as product information, pricing, and online orders, by connecting Lecot's core business systems, including its ERP, Salesforce, Shopware, and Microsoft Azure.

From two initial integrations, Lecot scaled rapidly, deploying over 50 message flows across six core platforms and handling thousands of data transactions daily. The company also leverages Boomi API Management and the Boomi API Gateway to connect its on-premises ERP system with external cloud applications, enabling it to securely expose and manage APIs, control access, monitor usage, and enforce policies such as rate limiting and authentication.

Results & business outcomes

With Boomi, Lecot was able to achieve its goals of agility, extensibility, and a more readily manageable technology environment that could scale to meet business needs. Its business users are now citizen integrators, actively participating in the design and maintenance of integration processes within their respective domains using Boomi's visual, drag-and-drop tools. And its webshop product pricing updates are delivered in real time. The Boomi platform has given Lecot:

- The ability to quickly add new systems and functionality.
- Improved visibility and traceability, simplifying monitoring, troubleshooting, and reuse of integration components.
- Cost- and time-savings from a streamlined integration landscape, and reusable flows that have reduced the burden on the IT team.

CUSTOMER SPOTLIGHT

Industry & Market	Construction
Headquarters	West-Vlaanderen, Belgium
Employees	700+
Revenue	€280M
Key Integrations	<ul style="list-style-type: none">• Salesforce• Shopware• Microsoft Azure



By automating integrations with Boomi, we have simplified technology processes to eliminate bottlenecks, empower employees, and enhance customer service."

Peter Lombaerts
Integration Specialist
Lecot

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