



## **ZWCAD Empowers SEITOP by Enhancing Topography Services with Increased Efficiency and Reduced Costs**



**INDUSTRY**  
Planning & Mapping

**SERVICE**  
Specialized engineering and topography services for private and civil engineering clients

**WEBSITE**  
<https://www.seitop.eu>

## ❓ CHALLENGES

- Struggle for high licensing costs of previous CAD software
- Demand for a new CAD with ability to smooth transition to avoid extensive retraining
- Fundamental need for handling large files efficiently without slowdown

## 💡 SOLUTION

ZWCAD

## ✅ RESULTS

- Significant cost savings gained with ZWCAD's perpetual licensing model
- Seamless transition with minimal retraining required and reliable technical support from local partner
- Efficient handling of large files, enhancing project delivery and client satisfaction

Founded in 2010, SEITOP INGENIEROS S.A.L. has grown into a well-established expert team in the engineering and topography sector in Asturias, Spain. With a wealth of experience dating back to 1992, the company's professionals bring decades of expertise to every project they undertake.



SEITOP Conducting Field Surveying Operations

SEITOP offers a wide array of services, including cadastral mapping, technical consulting, topographic assistance, and industrial topography. They serve a diverse range of clients, from private landowners and property owners to industries, engineering firms, construction companies, architectural studios, cooperatives, and public administrations.

## No More Rental Model: ZWCAD As an Ideal CAD for SEITOP

As SEITOP needed to renew their previous CAD software licenses, they stopped to evaluate for making a change. "We believe that the CAD we were using at that time is moving towards 'rental' licenses, which means that the software is never really yours, and we don't like that." Santiago de Andrés Alonso, administrator at SEITOP, shares and recalls, "So the first thing we did was search online through Google to look for other options. I came across a commercial message about ZWCAD highlighting its suitability for topography solutions and presenting a compelling offer, which piqued our interest." SEITOP decided to give it a try, and purchased the licenses they needed and began transitioning after 30-day trial.

“

We found ZWCAD to be exactly the same or very similar in terms of tools and functionality, hence there was no reason not to use it.

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——Santiago de Andrés Alonso, administrator at SEITOP



## Seamless Transition with Reliable Technical Support

The transition process turned out to be smooth, which further reinforced SEITOP's decision. Santiago describes, "The team didn't need extensive retraining and could continue their work without interruption, which maintained productivity levels."

Additionally, ZWSOFT's robust technical support, powered by the local partner, has built SEITOP's trust in ZWCAD. Santiago shares, "From a technical point of view, we know that we are fully covered by the support of Global Geosystems (ZWSOFT's trusted partner in Spain), so technical support is not a problem for us anymore."

## Familiar Interface, Plus Enhanced Efficiency

ZWCAD's perpetual licensing model with familiar user interfaces was a key advantage for SEITOP. Santiago shares, "ZWCAD can offer similar functions to meet our demand with perpetual-license policy." ZWCAD's one-time investment enabled SEITOP to save a substantial amount of money in the long run and provided financial stability, allowing resources to be allocated more effectively across various projects.

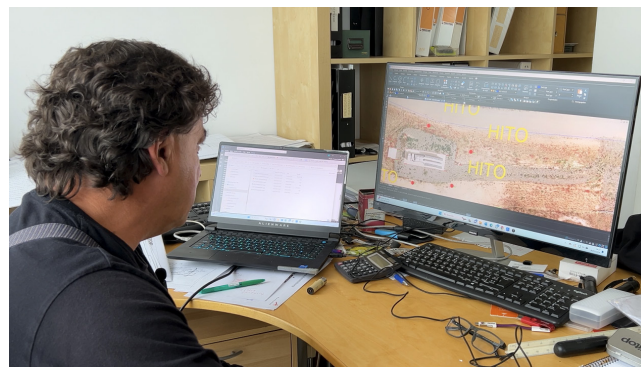


Santiago Working with ZWCAD in the Office

Another standout feature of ZWCAD for SEITOP was its ability to handle large files efficiently. Santiago notes, "In ZWCAD, we can operate big files smoothly, like moving and opening big pictures very quickly." In

topographic projects, dealing with extensive data, including orthophotos that can be as large as one gigabyte, is common. ZWCAD's performance in loading and managing these large files without any slowdown is a significant improvement. This efficiency allows SEITOP to focus more on delivering high-quality results to clients rather than dealing with technical issues.

## SEITOP Serves Clients Better with ZWCAD



ZWCAD Enhancing SEITOP's Service with High Operational Efficiency

By adopting ZWCAD, SEITOP is now able to serve their clients better, including ACCIONA Energía, one of their important clients as a leader in renewable energy. For years, ACCIONA has been making efforts in asset management and developing their own mapping viewer, which they feed through the mapping, previously done by SEITOP. SEITOP was tasked with performing cartography for a large photovoltaic plant in Extremadura, covering about 500–600 hectares. Santiago explains, "We mapped various elements, including classic topography and photogrammetric flights. The resulting plans were then inserted into ACCIONA's mapping viewer."

Using ZWCAD, SEITOP has efficiently managed large orthophotos, which is crucial for ensuring that projects run smoothly and meet the client's requirements. This efficiency enables SEITOP to deliver high-quality, precise results to ACCIONA Energía and other clients. ZWCAD has truly improved their work, bringing real value to SEITOP by enhancing their efficiency and reducing costs.

## ZWSOFT

ZWSOFT has been delivering reliable all-in-one CAX solutions since 1998. With over 20 years of experience, our products have been chosen and trusted by over 1.4 million customers in more than 90 countries worldwide.

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