



Global Software Brand

Customer Story

**Compliance, Data Protection &
Local Expertise:**

Why a global software brand chose
the Payslip model over aggregators.

Compliance, Data Protection & Local Expertise: Why a global software brand chose the Payslip model over aggregators

When the HR and payroll teams at a global software organization had concerns over their compliance, data protection, and inefficient processes, they turned to Payslip to help them solve it. Frustrated with the limitations of traditional global payroll aggregators and seeking a more effective way to manage local payroll providers, they found Payslip's unique model and structured implementation methodology to be the perfect fit. Here's how Payslip is helping them achieve a seamless and compliant payroll transformation.

Q: What prompted you to start looking for a solution like Payslip?

Customer: Our main need stemmed from a compliance perspective. We wanted to ensure we were auditable and could demonstrate strong compliance. Data protection and data treatment were also big concerns; there was too much PII information being sent around via email and Excel. So we started exploring solutions that could address compliance, data integrity, and data protection.

Q: How did Payslip stand out compared to other solutions?

Customer: We looked at other global payroll aggregators who claimed to handle everything for all countries, but upon deeper inspection, we found they often outsource to local providers. It felt like we were just adding another middle layer, which didn't make sense for us.

On top of that, we heard horror stories about companies using global providers but never fully achieving their goals. We realized our local payroll providers weren't the issue; they had the local expertise we valued. The Payslip model allowed us to maintain direct contact with these providers while giving us a centralized platform. That fitted our needs perfectly.

Q: What was a key factor in your decision to choose Payslip?

Customer: One of the biggest selling points, beyond the functionality Payslip offers, was the implementation methodology. Payslip manages communication and training for the local payroll providers. Other vendors expected us to handle this ourselves, which would have been a major burden.

Payslip's structured implementation approach gave us confidence in the process. Now that we've kicked off the implementation, we're seeing that structure in action. It's not necessarily easy, but it's straightforward. We know exactly what we need to do.



Interested in hearing more about the Payslip Global Payroll Control Platform?
Get in touch with us and let's transform your payroll operations together.



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