



Your Software &  
Technology Partner



## Distribution Company

**Original Position:** Growing sales while G&A expenses increasing at even a faster pace

**Client Objective:** Remove non-value added labor activity, establish Standard Operating Procedures (SOP), work smarter

**Process:** Automate all processes, establish EDI communications, establish intelligence into business system to predict/suggest business opportunities

**Results:** Increased growth rate to \$5M/year, yearly reduction of G&A expenses, reduction of labor by +15%, reduction of floor plan interest of \$150,000/year, #1 parts distributor in industry every year