

Garden City Dental Center Saves 22% Annually on Supply Ordering with Torch

GARDEN CITY DENTAL CENTER

Learn how the Garden City Dental Center team sees annual savings of \$27,200 on supplies.

At a glance

Garden City Dental Center is a large multi-specialty practice based in Savannah, Georgia with twelve operatories, four doctors, an onsite lab, and twenty staff. The team uses Torch to centralize ordering from eleven different vendors into one platform and receive intelligent product recommendations to find the best prices and shipping. This saves the team dozens of hours and headaches while saving an average of 22% (\$27,200) annually on supplies.

KEY SUCCESSES



22%

Annual Savings on
Supplies



11 TO 1

11 Individual Vendors
to One Centralized
Ordering Platform



\$27,200

Annual Cash Savings

CHALLENGES

Before using Torch, Garden City Dental Center consistently spent hours per week tracking down the products they needed across eleven different vendors - contacting reps, comparing prices, tracking shipments, organizing invoices, and making payments. The team didn't have a system to keep track of all products and ordering and were overpaying on products due to time constraints around price comparison. Norma (Lead Dental Assistant) oversaw the supply ordering and the patient schedule, OSHA/HIPAA training, and prosthetics work. With all the responsibilities, she desperately needed time back in her day.



Intelligent Order
Optimizations



One-Stop-Shop
Ordering



Supply Cost
Savings

SOLUTIONS

By using Torch, Norma now has access to consolidated price comparisons, intelligent supply selections to minimize shipping costs, and access to all eleven of her vendors in a one-stop-shop platform. This has reduced the time spent on supply ordering by around 70%, giving her additional time to focus where needed - prosthetics and staff training. Dr. Woods and Dr. Ramsey love working with Torch because of the time savings Norma has found and the cost savings the team sees across the board. After switching to Torch, on average the team saves 22% annually on the same high-quality authorized products they are used to.



Garden City Dental Center Uses Torch and Reduces Supply Vendor Sources from 11 to 1

BENEFITS

1

Simplified Ordering and Time Savings

Norma saves hours each month on ordering with Torch's easy and centralized order optimization which helps find the best prices and availability. Additionally, having a web based centralized platform gives her access to flexibly order any of her supplies from home or if she's not in the office.

2

Great Value & Consistent Savings

Dr. Woods and Dr. Ramsey save 22% annually on top of their already discounted prices. The team is impressed that they get the same authorized products they are used to, with quick shipping, and excellent customer service from the Torch team.

3

Improved Staff Productivity

Norma specifically has a heavy workload. Torch has given her the freedom to reallocate hours of supply ordering time into staff training, seeing patients and time off.



Torch gives us the pricing we want with a one-stop shop. It's a hub, where I can go to one place and order pretty much everything we have here in the office or need

NORMA
Lead DA



BUILT TO HELP DENTISTS

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