



## Griffin Technology Group Strengthens SMB Cybersecurity with SonicWall

**Griffin Technology Group is a 20-year SonicWall partner that leverages a full suite of SonicWall solutions to provide always-on protection for SMBs.**

### Business Need

Founded in 2001, Griffin Technology Group is committed to empowering small to medium-sized businesses (SMBs) through comprehensive, strategic IT services. At the core of its operations is the "Total IT" philosophy — a holistic model that integrates cutting-edge technology with personalized support. This approach is anchored in Griffin's proven framework: Partner, Plan, and Protect — guiding clients to align IT with business goals, maintain continuity, and safeguard critical assets.

Griffin operates as an extension of its clients' internal teams, serving diverse industries such as manufacturing, healthcare, nonprofits, and professional services — many with environments spanning up to 300 endpoints. —Griffin needed an agile cybersecurity foundation that could scale, adapt and centralize control across diverse environments. Griffin sought a flexible, centralized cybersecurity platform that could scale across varied client infrastructures, reduce service interruptions, and ensure regulatory compliance.

That's when Griffin turned to SonicWall — a trusted security partner equipped with a robust suite of solutions offering advanced threat protection, centralized management, and the scalability needed to protect clients in today's evolving threat landscape.

### Solution

To deliver consistent and scalable protection, Griffin deploys SonicWall TZ and NSa Series firewalls across distributed environments using Zero Touch deployment, minimizing time and effort for configuration. Capture Advanced Threat Protection (ATP) is added to deliver behavior-based threat detection via sandboxing. For comprehensive monitoring, Griffin leverages SonicWall's Capture Security Center—providing real-time visibility across all managed networks.

Beyond perimeter defense, Griffin ensures endpoint security by implementing SonicWall's 24/7 Managed Detection and Response (MDR) with Capture Client Premier. Every managed device receives the same level of protection, giving Griffin's technical services team greater control while reducing the complexity of managing multiple client environments. This layered approach means every aspect of each client's network, from edge to endpoint, is covered with real-time analytics and proactive defense.



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**SonicWall has proven to be a true partner in helping us deliver proactive, enterprise-grade security with the flexibility our clients need. ”**

**John Griffin**

Founder & CEO, Griffin Technology Group

### CUSTOMER PROFILE

|           |   |
|-----------|---|
| Company   | Griffin Technology Group                                    |
| Industry  | IT Managed Services   |
| Country   | United States   |
| Employees | Fewer than 15   |
| Website   | <a href="https://griffintek.com">https://griffintek.com</a> |

## Results

With SonicWall, Griffin Technology Group has significantly boosted the cybersecurity posture of its clients while also improving internal efficiency. Threat visibility has increased dramatically, allowing Griffin to identify and respond to threats faster than ever before. As a result, service calls related to malware, phishing and performance issues have seen a marked decline.

Centralized management through Capture Security Center enables the team to monitor, manage and support dozens of client environments without a corresponding increase in overhead or headcount. This has freed up valuable time and resources to focus on business growth, customer experience and strategic planning. And thanks to the consistent reliability of SonicWall solutions, Griffin continues to fulfill its promise of zero unscheduled downtime for its clients—regardless of industry.

## Benefits

- Significantly improved threat detection and visibility
- Lowered service call volume for malware and phishing issues
- Fully managed endpoint protection with 24/7 SOC oversight
- Streamlined operations through centralized management
- Enterprise-grade security without enterprise overhead

## Solutions at a glance

- SonicWall TZ Series
- SonicWall NSa Series
- SonicWall Capture Advanced Threat Protection (ATP)
- SonicWall Capture Client Premier
- SonicWall 24/7 Managed Detection and Response (MDR)
- SonicWall Capture Security Center (CSC)

