



## Group AMANA Centralizes 25 Legal Entities Using CMiC's Construction ERP



C A S E   S T U D Y

Group AMANA is GCC's leading design-build contractor, with a 30-year track record of over 1,500 completed projects. In fact, the organization represents a significant force in the regional construction and development sector, with a complex organizational structure spanning more than 25 legal entities. Group AMANA's regional impact is significant: projects completed in over 7 countries, more than 130 repeat clients, and a workforce exceeding 8,000 employees. Under the leadership of CEO Richard Abboud, Group AMANA has demonstrated remarkable growth and adaptability in an increasingly competitive market.

The organization's multi-entity structure reflects its diverse portfolio of construction and development projects, each requiring specialized operational approaches while maintaining overall corporate governance and strategic alignment. This complexity, while enabling targeted market positioning and operational flexibility, also presented unique challenges in terms of data consolidation, process standardization, and organizational visibility.

Group AMANA's commitment to innovation and



operational excellence drives its ambitious digitalization strategy, beginning with the integration of cutting-edge construction management solutions into its technology infrastructure. This strategic approach has strengthened the company's position as a regional construction leader.

## The Journey Towards Unified Multi-Entity Operations

Group AMANA's operational complexity stemmed from a fundamental challenge: a fragmented homegrown ERP system that had evolved organically but lacked the architectural foundation to support the organization's sophisticated multi-entity structure. Beyond limiting scalability and business agility, this fragmentation created critical challenges that threatened the company's ambitious digitalization strategy.

These challenges presented opportunities for Group AMANA to enhance their data-driven decision-making capabilities, which would better support their strategic objectives. The organization recognized that relying on experience, intuition, and historical precedent alone would not support their growth ambitions in an increasingly data-centric business environment.

The complexity was further compounded by the high volume of inter-entity transactions required for Group AMANA's integrated operations. These transactions, essential for coordinating projects and resources across different legal entities, became increasingly difficult to manage and reconcile within the fragmented system architecture. Recognizing the need for greater efficiency, Group AMANA made the strategic decision to centralize operations by unifying all entities on a single platform.



This centralization required a robust system capable of managing complex, multi-entity operations across diverse business functions. CMiC, the leading construction ERP provider trusted by industry leaders worldwide, emerged as the right partner. Accordingly, the leadership team identified key business benefits CMiC's ERP would provide: consolidation, standardized business processes, advanced workflows, and integrated best practices.



## Key CMiC Applications Supporting Group AMANA's Strategic Goals and Digital Transformation

Group AMANA's implementation of CMiC's integrated platform represents a comprehensive approach to addressing their multi-entity operational challenges. The organization has strategically deployed CMiC's cloud-based architecture to achieve their goals of consolidation, standardization, and enhanced data-driven decision-making capabilities.

To date, Group AMANA has successfully implemented the following CMiC Financials applications:

- **Financial Controls:** General Ledger, Accounts Payable and Accounts Receivable
- **Asset Management:** Procurement, Inventory Equipment Management, Preventive Maintenance and Work Order Management



## Key Business Outcomes: Advancing Digitalization Strategy and Optimizing Operations

Group AMANA's implementation of CMiC has fundamentally transformed their finance operations capabilities, delivering measurable improvements in efficiency, visibility, and strategic decision-making. The organization has successfully achieved their primary objective of moving from fragmented, experience-based operations to a unified, data-driven approach.

The first major achievement was the elimination of manual consolidation processes that previously consumed substantial organizational resources. According to CEO Richard Abboud, "We concluded that we need a cloud solution with a good track record that helps us consolidate operations, standardize business processes, and improve efficiency."

The unified platform has enabled Group AMANA to standardize business processes

across all legal entities, creating operational efficiencies and ensuring consistent service delivery regardless of which entity is managing specific projects. This standardization has reduced complexity in training, quality control, and performance management.

Equally important, the implementation has provided the data visibility necessary for strategic decision-making. Abboud emphasizes, "Our aim is to make decision-making data-driven rather than relying solely on experience and intuition."

## The Path Forward: Short-Term Priorities and Long-Term Vision

Building on its financial reporting success, Group AMANA aims to achieve monthly financial closing by early next year. In parallel, by integrating CMiC's project management suite, they would build the technological foundation essential for deploying AI, advanced analytics, and emerging innovations that will drive competitive advantage.

Through Richard Abboud's strategic direction, Group AMANA has built the foundation for long-term market leadership.

Discover how CMiC's innovative construction ERP is revolutionizing the industry by clicking [here](#).



## About AMANA Group:

Group AMANA is the regional leader in the design-build of industrial and commercial facilities, with over 1,500 buildings constructed across the region in three decades of operations across the GCC. AMANA is committed to building faster, safer, and greener across a range of sectors including Transport & Logistics, Food Security, Data Centers, Manufacturing & Industrial, Healthcare, Energy, Commercial & Residential, Special Projects.

Leading an innovative approach to construction, two of AMANA's business brands, DuBox and DuPod have invested years of research and development into volumetric modular building solutions. As we continue to challenge and change the way we build, we embrace modularisation to provide our clients with better value through improved consistency in quality and performance, speed of construction and early return on investment.

With an annual turnover exceeding AED 2 billion across the group and over 8,000 employees in the region. AMANA continues to build on its formidable legacy, shaping the future of construction.

## About CMiC:

As an industry pioneer, CMiC delivers complete and unified Financials and Project Management software solutions for construction and capital projects firms. CMiC's powerful software transforms how firms optimize productivity, minimize risk and drive growth by planning and managing all financials, projects, resources, and content assets—from a Single Database Platform™. With customers throughout North America and overseas, CMiC serves one-quarter of ENR's Top 400 Contractors and hundreds of small and mid-sized construction firms, from general and specialty contractors to heavy/highway and project owners. Over \$100 billion in construction revenue is handled by CMiC annually.



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