Infrastructure-as-a-Service

Who are they?

IT for a state government which provides IT for several agencies within the state such as the office of elections, agriculture, attorney general, education, travel and tourism, commerce and consumer affairs and several counties. IT support is also provided for the state legislature.

Problem

- Legacy VMware-based Infrastructure with Telco was slow to react to upcoming initiatives, such as elections
- Concern with support as Telco leveraged outsourced contracts for management and maintenance
- Constrained budgets, as state funding is always under scrutiny, was making it difficult to support innovation goals

Solution

- **Deliver a complete IT Service:** Robust, highly scalable Infrastructure-as-a-Service, based on industry-leading compute platforms, integrated networking and VSAN-based storage services
- **Effectively Manage IT Economics:** Pay-as-you-use pricing model supports state budget goals and manages costs
- **Increase Flexibility, Minimize Risk:** Deliver a cloud model while minimizing business risk with seamless migration and infrastructure management executed by experts to effectively respond to changing requirements

> We were very interested in moving to cloud as we needed the flexibility and were looking for a true partner who could accommodate our specific needs on consumption-based pricing and our technology requirements. HyperCloud™ met both with their Infrastructure-as-a-Service. It is able to support our service level agreements, accelerate innovation, and has led us to realize a tremendous cost savings.
>
> – Director of IT,
> State Government Entity

$2M
IT savings

5min.
Consistent Application Deployment

$0
Management and Maintenance Spend

Want to learn more?

Go to www.hypergrid.com or contact us today at info@hypergrid.com

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