

## Success Cases in the Consumer Packaged Goods Sector

### Distributor Management



#### SUCCESS CASE: BEVERAGE DISTRIBUTION

Maximize the profitability of Distributors

**+20%**

cost savings through settlement  
agreements

#### How did they do it?

A leading beverage manufacturing company faced significant challenges in **managing settlements and integrating new orders into its ERP system.**

Lack of automation, in an environment with thousands of SKUs and a diverse distributor network, **was leading to costly errors and delays.**

With UVE, they achieved immediate improvements, with a **+20% savings in costs related to the management and payment of settlements** with their distributor network.

Our solution efficiently integrated distribution data, allowing them to **accurately centralize more than 300 commercial agreements** and simplify the management of new orders.