



Your Software &  
Technology Partner



## Manufacturing Company

**Original Position:** Company acquisition increases gross revenues from \$2M to \$6M, separate business & infrastructure systems at both companies

**Client Objective:** Consolidation of both companies, visibility cross both locations, establish best practices for future acquisitions, research competitive advantage opportunities

**Process:** Identified competitive advantage in quoting process, installed unified system for both locations

**Results:** +\$60,000,000 growth, 4 locations, additional buyouts, acquisition by Fortune 500 company