



Your Software &
Technology Partner



Manufacturing Company

Original Position: Sales of \$12,000,000/year, one location

Client Objective: Grow company (systems and processes not conducive to growth – 'stuck-on-small')

Process: Overhaul of all business processes with major growth goals, organize: order, fulfillment, inventory, and manufacturing processes. Add EDI/XML & other electronic communication methods with vendors & customers. Expand product offering

Results: Sales increase to +\$200,000,000 (no acquisitions), four locations, Network of over two dozen private warehouses for express deliveries