

**Real customers,** real results.



### **Miami Marlins**

Marlins fans love the mobile-first payment experience in Hard Rock Stadium. With Cantaloupe solutions, the Marlins are changing the game when it comes to how fans pay for concessions at the game.

### **Results**

- 28% lift in F & B sales
- 30% reduction in concession labor
- 15 minute reduction in average line wait time



“From the onset of discovery and sharing perspective on what matters in business and in partnerships, [Cantaloupe] exceeded our expectations. The technology and user experience along with unique capabilities to connect people in a shared experience through the app is what sets them apart.”

**Robert Gelman, Director, Partnership Development, Miami Marlins**