



Polar Salud is a healthcare-focused private equity platform, acquiring and integrating hospitals across Mexico.

SOLUTION

Data Integration & Transformation

ERPs, SAT systems, and CRMs were integrated into Arkham's Data Platform.

Automated pipelines standardized key operational metrics—such as patient admissions, utilization, and cancellation rates—creating a unified source of truth for Polar.

AI-Powered Use Cases

- Automated financial and operational reporting.
- AI-Powered Control Tower with real-time monitoring of key metrics across every hospital operation.
- **Unified doctor scorecard** to track performance, efficiency, and patient outcomes across hospitals.

CHALLENGE

As Polar Salud expanded its acquisition strategy across Mexico, it faced critical challenges:

- Disparate HIS and e-invoicing systems created fragmented data and limited control for the acquisition team.
- Reporting and analysis were manual and duplicated across hospitals.
- Limited operational visibility constrained the company's ability to scale efficiently.

IMPACT

One Source of Truth. A System Built to Scale.

With unified data and standardized metrics, Polar has laid the foundation for scalable growth.

Democratized Access to Data: Over 40 team members now use Arkham daily to drive decisions across operations.

Unified Teams: Polar now operates with a centralized Data & AI team serving four hospitals.

"With Arkham's Data & AI capabilities, we can scale our operation at a much faster pace."

Santiago Uribe

COO, Polar Salud

