

QBPro Consulting has real-time data access and increased profits with Cloudnine



CUSTOMER

QBpro Consulting assists SMB clients with selecting, implementing, training and support for QuickBooks Desktop, QuickBooks Online (QBO), and a variety of other add-on applications.

QBpro Consulting is a cloud accounting and virtual services provider dedicated to helping businesses reinvent their accounting and finance departments using cloud technology and modern business applications.

Rick Armstrong, CPA, founder and Principal of the company, is an advanced Certified QuickBooks ProAdvisor with over 20 years of public accounting experience. He also has over 10 years of QuickBooks consulting experience.



Customer: **QBpro Consulting, LLC**

Location(s): **Newport Beach, CA**

Industry: **QuickBooks Consulting**

With Cloudnine since: **2010**

www.qbproconsulting.com

CHALLENGES

What if you could gain back lost time due to travel between client offices and your own? QBpro Consulting needed a way to leverage technology that met the huge demand for QuickBooks and integrated technical consulting services, while minimizing time spent traveling to onsite locations.

QBpro Consulting met with Cloudnine Realtime and discovered that their infrastructure and insight could help take their business to the next level of growth.

SOLUTIONS

Through the solutions found with Cloudnine Realtime, QBpro Consulting has now been able to drastically minimize and in many cases eliminate travel time. This is made possible thanks to real-time data sharing between QBpro Consulting and their clients.

QBpro Consulting clients now experience an enhanced customer experience with increased communication and real-time solutions to their issues.

Most importantly, QBpro Consulting has been able to grow their overall profitability. Cloudnine Realtime has empowered them with the possibility of technology.

Today, they've created a totally new technology consulting arm of their practice - selling hosting services and integrated applications hosted by Cloudnine Realtime.

The move to Cloudnine has transformed QBpro Consulting from a typical CPA and Accounting firm, into a specialized niche of cloud accounting for small and mid-market businesses.

"I have increased profits with Cloudnine Realtime technology. Not only does it give me instant access to my client files, I have been able to grow my practice online with their solutions."



Rick Armstrong
CPA, Founder
QBpro Consulting

Want to learn more about how Cloudnine can help you streamline your IT in the cloud so you can focus on innovating and doing business? Contact us today:

(888) 869-0076