

Smokeball's efficiencies and automations saves a California probate firm 70 hours a week.

<u>Raxter Law</u> thrives in their forms-heavy probate litigation and estate planning practice with <u>Smokeball</u>. The paralegals enter client information once and watch court forms and documents auto-fill in a click, saving huge amounts of time and errors. But their systems weren't always streamlined.

Struggling to Sync

Raxter Law initially managed their practice with more than six separate programs. The firm lost significant time searching for information and working between the applications. "It seemed like half the programs did half of what we needed," says principal attorney, Jeremiah Raxter. To solve their frustration, he switched to a well-known legal practice management solution. But it was cumbersome and difficult to onboard new staff. After a second software solution left the firm feeling ignored, Raxter Law turned to Smokeball.

A Responsive All-in-one Solution

Jeremiah loves Smokeball because it's comprehensive and user-friendly. "Our new staff can figure out Smokeball intuitively after an hour of training." Jeremiah also chose Smokeball because its robust **document automation**, **email integration and management** and **trust accounting** are all included in one package. Jeremiah says, "the billing is so much faster, and the trust accounting is really robust over other legal practice management software."

Additionally, Raxter Law finds Smokeball's support to be super responsive—sometimes adding California court forms within a day for the firm to access.

From Laborious to Glorious

Smokeball saves Raxter Law at least 70 hours a week since staff no longer waste time searching for documents, organizing email or re-keying client information. Plus, the cloud-based solution allows staff to work remotely. Their activity is automatically logged through Smokeball and available for Jeremiah to review via Firm Insights so everyone stays on the same page. With all the time-savings and organization, Raxter Law delivers exceptional client service—sending out letters in minutes and engaging with clients via text—and competes with much larger firms.



"Smokeball is super responsive. It feels like our feedback is important and we're treated the same as larger firms."

JEREMIAH RAXTER - Principal Attorney, Raxter Law

Elevate your law firm with Smokeball.

Schedule a call with a legal tech expert.