

SPCA Tampa Bay

From High Costs to High Impact with APS



APS helps SPCA Tampa Bay streamline its payroll, recruiting, and HR processes in a single, unified platform. Our simplified solution reduces costs by approximately \$20k annually and delivers the responsive support SPCA Tampa Bay needs, allowing them to focus more on their mission.

Company Facts:	APS Solutions Used:
<p>Founded: 1940</p> <p>Industry: Nonprofit (Animal Welfare)</p> <p>Employees: 70+</p> <p>Location: Largo, Florida</p>	<p>Payroll, HR, Time & Attendance, APS Hire, Self-Service, Integrations</p>

Company Overview

SPCA Tampa Bay is a nonprofit organization that cares for over 8,000 animals annually. Their adoption team and volunteers are dedicated to helping animals find loving homes. With more than 70 workers, the organization has served the Tampa Bay community for decades by sheltering animals, providing veterinary care, and supporting community outreach programs.



When I joined SPCA Tampa Bay, it was clear we needed a payroll and HR partner that was cost-effective and responsive.

APS checked every box.

– Howard Qualls | Executive Vice President & Chief Administrative Officer

The Challenge

Before APS, SPCA Tampa Bay used a different platform to manage payroll and HR functions. While the system had the features they needed, it fell short in two key areas:

- **Escalating Costs:** Their previous provider's pricing model was on track to reach nearly \$40k per year.
- **Inconsistent Customer Service:** The team struggled with delayed responses, a lack of accountability, and automated replies instead of real support.

For a nonprofit where every dollar counts, cost and customer service weren't just a headache—they were barriers to effectively carrying out a purpose-driven mission.

The Solution

SPCA Tampa Bay transitioned to APS for its full-service, cost-efficient payroll and HR platform. Howard and his team were immediately impressed with the level of customer service—consistent, responsive, and tailored to their needs. APS also offered integrated tools that made day-to-day operations smoother:

- **APS Hire** for streamlined recruiting, onboarding, and payroll integration
- **Integration with Verified First** for background checks integrated into the hiring workflow
- **Mobile App & Geofencing** for convenient, accurate time tracking
- **Employee and Manager Self Service** to reduce admin burden and empower staff

Key Takeaways

Cost Savings of \$20k

Reduced payroll and HR platform costs by ~\$20k annually.

Responsive, Human Support

APS' dedicated account team delivers fast, reliable resolutions—no robots or long wait times.

Streamlined Hiring

APS Hire seamlessly integrates job postings, candidate management, onboarding, and payroll.

APS Hire is very efficient.

It allows us to post jobs, manage candidate onboarding, and payroll without duplicate entry.

– Howard Qualls | Executive Vice President & Chief Administrative Officer

“APS is not only cost-effective but also easy to use. The mobile app, geofencing, and integrations make it simple for our team, and **the support is unmatched.**”

The Results

✓ Increased Financial Flexibility

Switching to APS reduced SPCA Tampa Bay’s platform expenses by roughly \$20K each year, allowing the organization to reinvest those funds into animal care and community programs.

✓ Dependable Partnership

With a consistent support team, SPCA Tampa Bay experiences proactive communication and faster issue resolution—“**the exact opposite of our previous provider’s inconsistent service,**” says Howard.

✓ Efficiency Across the Board

With mobile self service, geofencing, and integrated hiring tools, SPCA Tampa Bay’s payroll and HR team has gained valuable time to focus on higher-value work.

Looking for a Simpler Way to Manage Payroll and HR?

Contact APS to see how we can help your nonprofit reduce costs, save time, and **focus on what matters most: your mission.**

