

CASE STUDY

Fairmarkit brought enhanced collaboration, visibility and standardization for Safariland's buyers

Safariland's biggest concern had always been standardization across their buyers but with Fairmarkit they have not only standardized their processes but discovered significant cost savings.



11%

savings on MRO and tail spend

\$1M

sourced in Fairmarkit

7%

realized savings across all categories

Industry

Manufacturing

Location

Jacksonville, Florida

Employees

1001-5000 Employees



Fairmarkit + Safariland

Greg Marshall
Director of Corporate Sourcing & Logistics
SAFARILAND

was the collaboration among the buyers.



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“Using the Fairmarkit tool has really allowed us to expand upon our supplier base, find new suppliers where we weren’t doing business before, and really mitigate some of our risk across the board for our non strategic items.”

Wayne Lachowics
Strategic Commodities Manager