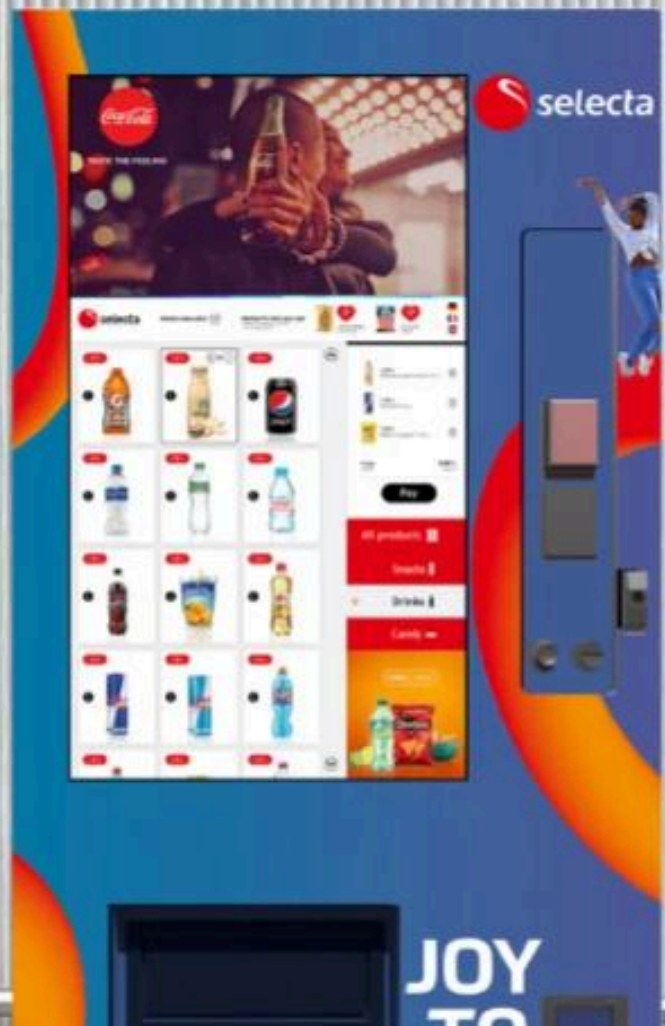




SELECTA AG'S CONTRACT MANAGEMENT TRANSFORMATION:

From Complexity to Clarity with Zycus

Then: Fragmented & Manual



Before implementing Zycus iContract, Selecta AG faced significant inefficiencies in contract management:



Contracts were scattered across multiple storage systems, making retrieval and compliance tracking difficult.



Manual approval processes led to delays and increased risk of missed renewals.



No standardized workflow for contract sign-offs, causing inconsistencies in procurement governance.



Limited visibility into contract obligations, increasing financial and operational risks.

With a high volume of contracts to manage, Selecta AG needed a centralized and automated solution to drive efficiency, reduce risk, and improve compliance.



Now: Centralized & Efficient

With Zycus iContract, Selecta AG has transformed its contract management process, achieving:

125

Active Users
managing contracts
efficiently across the
organization.

690

Contracts Digitized,
providing a single source of
truth for all agreements.

Automated Workflows

with **255** workflow conditions and
815 multi-condition workflows,
ensuring seamless approvals.

Faster Contracting Cycles

with direct repository uploads
ensuring **100% visibility** into
agreements.

By leveraging Zycus' iContract, Selecta AG has shifted from a reactive, manual contracting approach to a proactive, automated system—driving efficiency, reducing risk, and ensuring compliance across regions.

What's Next?

Scaling Contract Intelligence with AI

With a solid digital foundation, Selecta AG is now looking to:



Further automate risk-based contract approvals using AI insights.



Enhance real-time contract analytics to drive strategic decision-making.



Expand workflow automation for even greater efficiency and compliance.



HANNES WENGLE
Deputy Group CPO

“Zycus iContract is not just a solution—it’s Selecta’s pathway to smarter, faster, and more compliant contract management. The visibility and control we’ve gained allow us to manage contracts with greater efficiency and confidence”



Ready to Future-proof Procurement?

Discover how Zycus & Merlin Agentic Platform can unlock deep value for your procurement function.

Zycus, recognized by Gartner and Forrester as a leader in procurement technology, empowers teams to unlock deep value through its comprehensive Source-to-Pay (S2P) solutions. At the heart of our S2P solution is the Merlin AI Agentic Platform, which orchestrates intelligent AI agents to deliver simplified, efficient, and compliant processes.

The Merlin Intake Agent offers business users unparalleled ease of use, increasing adoption rates and significantly reducing noncompliant spending.

For procurement teams, Merlin Autonomous Negotiation Agent handles tail spend autonomously, securing additional savings, Merlin Contract Agent helps draft compliant contracts and reduces risks by actively monitoring them, and the Merlin AP Agent further enhances efficiency by automating invoice processing with exceptional speed and accuracy.

With the flexibility and autonomy of Merlin AI agents, teams can seamlessly guide workflows or delegate routine tasks for autonomous execution. Uncover the full depth of value and achieve procurement excellence with Zycus' AI powered S2P solutions.

