

A Texas law firm captures **30% more billable hours** with Smokeball

30% increase in billable hours



Staff and firm growth



Increased visibility into staffing needs

DumasNeel manages complex business and healthcare cases with Smokeball, which keeps the firm organized and efficient. Tools like automatic time tracking allow staff to focus on high-value work rather than manually recording their billable time. This alone led to a 30% increase in revenue for DumasNeel after leaving Clio.

Partner Megan Neel also relies on Smokeball's reporting to make data-driven decisions. By examining revenue distribution by matter type, she discovered the firm's staffing didn't align with the workload. DumasNeel is growing confidently thanks to this visibility into the firm's operations. "Smokeball makes it easy to run reports. We see how our resources are allocated and where we need to focus," Megan says.

All-in-one practice management software that boosts productivity and profitability

- **Automatic time tracking** captures previously lost billable hours
- **Seamless document storage** and management
- **Reporting** provides actionable insights into the firm's financial health and needs

DumasNeel

Area of Law:
Business and Healthcare

Firm size: 10

Location: Houston, Texas



"With Clio, we missed out on so much billable time. Now we capture 30% more billable hours because of Smokeball's automatic time tracking."

Megan Neel
Partner, DumasNeel

