

With Smokeball, an estate planning firm increases its billing 25%

25 % increase in billing



Seamless staff communication



Improved efficiency and accuracy

Russell Duerksen Law Office is a family-owned law firm that has served the Chino Valley, Arizona community since 1993—and now has a second office in Prescott Valley.

After opening a second location, Russell Duerksen quickly saw the need for case management software. Communication between the two offices was suffering. The firm didn't have visibility into their cases, and manual processes like time tracking and document management bogged staff down. After much research and vetting, the firm chose Smokeball. "It's user-friendly, easy to navigate & search, and tracks all our work in one place. Smokeball was a winner for me right away," says paralegal Maria Shibalovich.

Smokeball provides efficiency, visibility, and peace of mind

- Using <u>AutoTime</u>, staff's billables are automatically and accurately captured, resulting in a 25% billing increase for the firm.
- Staff seamlessly communicate and share updates within Smokeball no matter their location. The team eliminated sticky notes, <u>opting to work digitally</u> and efficiently within the platform.
- Using <u>Court Rules</u>, court-appointed deadlines are automatically populated in Smokeball matters, saving tremendous time and worry.



"In the first year we used Smokeball the software more than paid for itself. Our billing increased 25%."

Russell Duerksen, Owner

About Smokeball

Smokeball is a leading legal practice management software helping law firms around the world achieve their growth ambitions. Our platform provides the visibility and insights firms need to understand what's driving growth.

With tools to automate admin, streamline workflows and facilitate clear communication, firms can focus on providing quality legal services to help drive client retention and referrals.

Whether aiming to expand clientele, elevate service quality, or boost team productivity, Smokeball equips firms with the essential tools and insights to prosper.

