

An estate planning firm **saves time and drives profitability** with Smokeball



Increased profitability



Fewer subscription services



Seamless, cloud-based system

Sawyer & Sawyer guides their clients through life's most important transitions, and they pride themselves on exceptional client care. When they outgrew the capabilities of their former legal software provider, they selected **Smokeball** for its detailed estate planning matters and advanced time tracking.

Now their matters are organized and contain all the relevant information—from emails to court filings. This saves Sawyer & Sawyer substantial time, which increases the firm's profitability and allows staff to focus on the client relationships they value. "Everything we need is in one place. With Smokeball's workflows and task management we can manage our matters from the beginning to end all through one seamless platform," says Billie Jo.

An integrated cloud-based platform boosts productivity

- From **client intake** to **firm reporting**, Smokeball simplifies every stage of a matter from beginning to end.
- **Automatic time tracking** accurately captures each person's billable time and feeds directly into Smokeball Billing for easy invoicing.
- **One integrated platform** eliminates the need for additional subscriptions and software programs.

Sawyer & Sawyer

Area of Law: Estate Planning

Firm size: 15

Location: Orlando, Florida



Smokeball's unified system is phenomenal & constantly improving. I've cancelled other subscriptions services because Smokeball has so much functionality integrated into its system. I couldn't be happier with the program!

Billie Jo Rudowitz,
Director of Operations

