

Sri Lankan Real Estate Company Improves Security Posture with SonicWall's Next-Gen Solutions

Prime Lands implements advanced firewalls to protect itself from evolving cybersecurity threats

Business need

Prime Lands is an award-winning real estate company in Sri Lanka, developing properties and delivering associated services nationwide for nearly three decades. The company wanted to replace its existing cybersecurity solution to meet the evolving demands of modern cyber threats. They were searching for a cybersecurity company that offered favorable terms to establish a solid partnership. Faced with rising IT expenses, Prime Lands sought to adopt solutions with lower long-term licensing and maintenance fees, as well as improved scalability. It decided to choose one that offered robust and real-time threat detection with simplified administration while reducing overhead costs.

Solution

After extensive research on threat protection and firewall solutions, Prime Lands found that SonicWall's next-generation products aligned with its requirements. The Capture ATP sandboxing provided advanced real-time threat detection and protection. Its centralized management via the Capture Security Center and zero-touch deployment feature also worked efficiently.

So, they opted for the TZ series of firewalls and the Network Security Manager (NSM) with its easy-to-use dashboard feature to simplify the deployment and management of the firewalls. Finally, they integrated the firewall with SonicWall's Spam Filter.

Results

Post-deployment, Prime Lands witnessed a significant improvement in their security posture with SonicWall's reliable network connectivity and user-friendly management. The IT team was able to streamline its operations and control its costs while ensuring a secure and efficient network environment.

Benefits

- Advanced threat protection
- Centralized management
- Zero touch deployment

Solutions at a glance

- TZ Series
- SonicWall Spam Filter
- Network Security Manager (NSM)



"Our experience with SonicWall has been excellent, as it offers reliable, user-friendly solutions that effectively address our security and connectivity needs."

Channa Wijesundara

Assistant Manager – IOT, Prime Lands (Pvt) Ltd – Sri Lanka

Customer Profile

Company	Prime Lands (Pvt) Ltd
Industry	Real Estate
Country	Sri Lanka
Employees	600+
Website	www.primelands.lk