

Case Study #1

Creating New Revenue Streams by Offering Collateral Services

A global leader in investment management and investment services has launched a collateral service designed to help their buy-side clients manage collateral and counterparty exposures via a single web-based client portal.

This new service reflects the company's commitment to offering differentiating services to clients facing collateral scarcity and increased funding costs in the current regulatory environment. With increasingly demanding buy-side clients exploring new ideas and partners, the company invested in these innovative capabilities to create a competitive advantage and help clients better meet regulatory requirements.

By using ActiveViam's Atoti technology, the company consolidated complex collateral and asset inventory data from five different systems into a single unified collateral hub. Before deploying Atoti, clients found it difficult and time-consuming to gain a unified view of their collateral data, which was complex and scattered across multiple systems. As a result, clients had to sift through multiple Excel spreadsheet reports, making it a lengthy process to retrieve relevant information.

The multi-dimensional analysis capabilities of Atoti enable clients to access relevant information quickly and easily. Atoti offers clients a consolidated and transparent view of all their available collateral and all their collateral positions held within the bank. Consequently, buy-side clients can enhance their ability to manage collateral and counterparty exposures through a single portal.