



Teaming With IMAGINiT Helps Advanced Process Systems Improve Efficiency and Deliver Better Products

The Organization

Founded in 2010, [Advanced Process Systems](#) provides process design, layouts, equipment specification, material sourcing, and installation of processing plants for food and beverage companies. Their full range of capabilities, from the initial design through implementation, automation, and distribution, gives their customers an efficient, one-stop-shop with an experienced team that understands industry requirements and works together to meet client deadlines.



The Challenge

Identifying the Best Technology to Spur and Support Growth

"When I first started Advanced Process Systems, I purchased AutoCAD LT from a local drug store, so I could provide customers with a visual of the flow process" said Dan Schoettle, General Manager, Advanced Process Systems. "As our business grew, I looked for ways to differentiate our company and expand our service offerings. I spoke with a supplier that had detailed drawings, and he recommended I contact IMAGINiT for guidance on implementing additional Autodesk software products."



The Solution

Teaming with IMAGINiT for Software, Training, and Support

Dan met with IMAGINiT to explain his business and discuss potential technology solutions that could help him take Advanced Process Systems to the next level. "I knew where I wanted to go, and IMAGINiT was interested in helping me get there," said Dan.

After gaining a thorough understanding of Advanced Process Systems' needs, IMAGINiT recommended a solution of:

- The Autodesk Product Design & Manufacturing collection, which includes Inventor, AutoCAD, Fusion 3D, Plant 3D, Navisworks, and more
- Instructor Led LIVE online training courses delivered by IMAGINiT's team of Autodesk certified instructors:
 - AutoCAD Fundamentals and AutoCAD Essentials
 - Inventor Fundamentals and Inventor Essentials
 - Plant 3D Fundamentals and Plant 3D Essentials
- ProductivityNOW, IMAGINiT's eLearning platform that offers hundreds of on-demand Autodesk-approved tutorials as well as access to the IMAGINiT support team

"I appreciated that the solution was more than just the software," said Dan. "It included the instruction and support I needed to use the software to meet my specific needs."

The Results

The Autodesk Technology Recommendation, Training and Support from the IMAGINiT Team Proved to Be Invaluable to Advanced Process Systems

"Back in the day, the plans we created on draft paper were small and hard to read," said Dan. "Now we have the tools and skills to create accurate plans and print them in a large format where every detail is clear. We use the drawings as sales tools, to manufacture better products faster, and as a source of revenue."

Dan continued, "The training and support have been invaluable. I have a good understanding of the software products I use most often, and I can quickly get the correct answers to workflow questions as they arise. This service is critical, because a question can bring a project to a halt and searching Google for answers can be time consuming and risky."

"I'm proud of how far our business has come and excited about how it will continue to evolve," said Dan. "IMAGINiT keeps us informed of technology enhancements through emails, webinars, and one-on-one conversations. And because they keep current on our business plans, they know when to jump in and offer additional help. It's nice that we don't have to start at square one."

Solutions Beyond Software

IMAGINiT Technologies, a division of Rand Worldwide, helps architects and engineers become more proficient in the use of 3D technologies to design, develop and manage complex engineering projects faster and more cost-effectively.