

A Best in Class
Cloud-based Tax Compliance
Solution Company Experiences

2X Increased Staffing Productivity

With AgreeYa's Workforce Solution



About Customer

Our customer provides cloud-based tax compliance solutions that can handle every transaction worldwide. They offer a leading suite of cloud-based solutions designed to improve accuracy and efficiency by automating tax compliance.

Business Challenge

Being a renowned product-based company with multiple product development on the go, our customer was always on the lookout to hire top-notch professionals on a product-to-product basis. Following the current trend in the acquisition space, it is difficult to onboard cream resources on a contract basis. Hence our client was facing a significant increase in demand not being met by the supply (Resources).

The addition of new lines of products pushed our client to increase their product release and time-to-market limits, but they needed more capacity. This was the time they partnered with AgreeYa to build a massive team of contingent/contract employees for them in a stipulated time of 3 months. Apart from this their another main objective was to get a long-term resource solution for them for their continued growth in the future. AgreeYa helped fill this role for them.

Our Hiring Approach

AgreeYa deployed its most tried & tested and effective hiring approach for onboarding contract employees. Apart from this, we ensured the highest quality of service delivery throughout the recruitment process.

We covered our standard and custom-sourcing solution that attracts the most suitable skill sets.

We followed our quality hiring methodology to ensure each resource under went an intensive screening process, including thorough assessments carried out by our technical evaluation panel.

All the candidates thoroughly screened for their technology expertise by our recruitment team were further evaluated by our panel of industry experts.

As part of our process, we ensured continuous learning & development programs for each professional before they were deployed onsite.

We also hired freshers and provided them with extensive training in alignment with clients' staffing needs. The idea behind onboarding fresh talent was to provide our clients with the brightest minds who can be trained to suit a role and be a win-win situation for the organization and the candidate.



With our 25+ years of industry experience, we have matured tools & processes, the best recruitment consultants as our partners, and the most talented resources. The client highly benefited from our industry connections and reputation amongst the candidates, consulting partners, and others involved in the hiring process.

Solution Delivered

With our client's business running at capacity, quick actions were much needed. We started the staffing process for our clients by first analyzing the requirement and the amount of staff required to fulfill clients' staffing needs in the given timeframe.

As per our standard process, we meet our client's management team on-site to get to know the team in person, understand their working culture and environment, build a camaraderie with them, and understand their staffing needs in depth.

Our client has a good pulse on their business and their future growth roadmap. They wanted to expand their teams of contingent workforce to increase their productivity and deliver more in a short span of time.

With 23+ years of experience in the staffing industry and filling similar positions for other clients, we advised our client on the best skill set match, qualification, and working experience of the candidate to match their needs. Our recruitment team mined through our vast database, and exclusive referrals and partnered with leading best recruitment consultants to secure best-fit candidates for our client.



Benefits Delivered

Owning up to being a globally recognized staffing agency and taking into account our client's workforce requirement, we were able to meet our client's staffing needs, i.e, 30 contractors in 3 months.

We delivered long-term and short-term solutions to our client's staffing needs resulting in a 2x increase in their overall productivity while ensuring the highest quality of work delivered.

We successfully placed 75% of the total interviewed candidates for our client who could exceed our client's expectations.

Our quality assurance and compliance policies ensure best recruitment consultants are our partners helping organizations with the best resources.

About AgreeYa

AgreeYa Solutions is a leading global provider of software, solutions, and services to global Fortune 100, medium, and small organizations across various industries. Founded in 1999 and headquartered in Folsom, Calif., AgreeYa has over 2,200 professionals helping clients across US, India, EMEA and Mexico, in their digital journey. Leveraging our technology enabled, consultative approach, and diverse talent, AgreeYa offers modern workplace, smart analytics, intelligent automation, AI/ML, cloud transformation, mobility, and talent management solutions to deliver value of digital transformation for our clients. AgreeYa has received considerable recognition including certification like Microsoft Legacy Gold Partner and Cloud Solutions Provider; AICPA SOC 2 Type 2, SEI CMMI, and ISO 9001:2015; and awards including Dream Company to Work for, and Best Employer Brand.



Global Headquarters

605 Coolidge Dr., Folsom, CA 95630 USA

Phone : +1 916 294 0075, Toll Free: +1 800 AGREEYA, Fax : +1 866 886 1555

Email : sales_americas@agreeya.com **Web :** www.agreeya.com

USA | India | EMEA | Mexico

© Copyright 2023 AgreeYa Solutions, Inc.