

How Hunters increased their Compliance ROI by automating 70% of their program with anecdotes

About

Founded in 2018, Hunters is an information technology company that provides cybersecurity and software services on a platform that mitigates threats faster and more reliably than SIEM. Hunters' SOC Platform powers security operations in world-leading organizations, including Booking.com, Upwork, and Gong. The company is backed by leading VCs and strategic investors and has raised \$118.4M in funding to date.

The Challenge

Erez Epstein, Director of IT and Security, was challenged with managing multiple frameworks and Compliance projects with only a small team and limited resources. To help manage their Compliance activities, Hunters originally onboarded a different vendor, and while some functions had been automated, Erez came to realize that the vendor did not offer the advanced capabilities his team would need to grow and mature their Compliance program. Hunters needed a comprehensive solution that would reduce the Compliance team's workload while delivering the automation and technology necessary to help the program scale.

HUNTERS

- ✓ **Time Savings**
anecdotes **automated 70% of Hunters' evidence collection** and Compliance processes, freeing up Erez and his team to focus on other strategic matters.
- ✓ **ROI**
On top of the time and resources saved internally, by using The anecdotes Compliance OS, Hunters eliminated their need for an external consultant, **saving them an estimated \$20-30K annually.**
- ✓ **Auditor Collaboration**
Deloitte's expertise with using anecdotes' platform enabled the auditor to **easily access data and provide feedback** directly within the platform, enhancing collaboration and making the entire audit process easier.

The Solution

Hunters selected The anecdotes Compliance OS as their Compliance Automation solution. Hunters valued anecdotes' extensive set of plugins, which would enable them to integrate much of their data with The anecdotes Compliance OS and achieve a significantly higher level of automation than previously possible. Additionally, Hunters also felt that anecdotes' suite of modules and features was what they were missing in order to take their program to the next level. In addition, Hunters' auditor, Deloitte, was already familiar with anecdotes and was comfortable working within the platform, giving Hunters an extra boost of confidence from the top-tier auditing firm.

anecdotes' onboarding process was seamless and resulted in Hunters successfully integrating more than 30 plugins for automated evidence collection, eliminating Hunter's need for an external consultant. Today, using the OS's extensive set of collaboration tools, Erez efficiently manages his engagement with multiple collaborators, shortening the overall collection cycle. "The implementation was very smooth, including adding plugins and setting up SSO. Having all plugin data and relevant stakeholders within the system makes it very easy to collaborate and allows me to easily monitor the work and progress on ongoing tasks."

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Erez Epstein Director of IT and Security at Hunters

The Results

With The anecdotes Compliance OS, Hunters has now automated 70% of their evidence collection and Compliance processes, saving the Compliance team time, resources, and costs. Hunters' ability to collaborate with Deloitte directly through anecdotes' platform further adds to the time savings, as the auditors have full visibility into the status of controls, the ability to review the data evidence, and identify and flag any gaps in advance. This level of automation and collaboration resulted in Hunters successfully passing their audits and maturing their program.

Following this success, Hunters plans to further utilize anecdotes' cross-mapping capabilities to adopt additional frameworks in the coming year. The company also plans to more extensively utilize the Risk Management and User Access Review modules. Says Erez, "I've identified a few additional frameworks that can be easily achieved based on evidence already collected through the plugins. Next year, I expect Hunters to complete our Compliance tasks much faster and better than this year."



For more information, visit: www.anecdotes.ai

anecdotes enables cloud-based companies to grow by establishing mature and smart Compliance Programs. anecdotes is the first operating system (OS) for every stage of a business's Compliance journey. It reshapes the way the cloud-powered world thinks about security Compliance, transforming it from a box-ticking exercise into a powerful driver of growth for scale-ups, publicly traded companies, and everything in between. With a variety of applications powered by verified data, Compliance leaders can turn manual, time-consuming, and siloed tasks into an automated, continuous, and strategic Compliance journey.