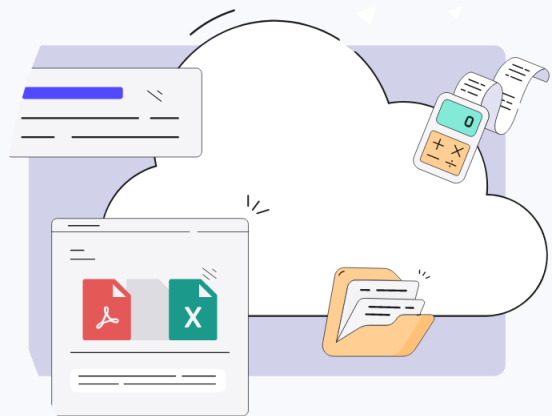# hotglue

# Apprio Simplifies Project Budgeting

Hassan Syyid

## Key Takeaways

- hotglue enables Apprio to pull Profit and Loss reports and reference data such as Invoices, Products, and Chart of Accounts from Quickbooks
- hotglue enables Apprio to send generated project tags to Quickbooks so accountants can tag expenses accurately
- hotglue has sped up Apprio product development by months
- Using hotglue for Apprio's data integration layer has allowed them to onboard more customers and scale up faster

## Data Stack

### Integrations

- hotglue

### Sources

- ERPs: Quickbooks

### Destinations

- Google Cloud Storage
- Firebase Realtime Database

> "hotglue will be pivotal for our future use cases – definitely something we can grow with!"
>
> — Bashir Bashir, CEO of Apprio

## Streamlining project budgeting and monitoring

Apprio's easy-to-use budgeting solution helps you better plan the future, get control over your cash flow, and make more strategic financial decisions. With Apprio, you can sync your plans with your financial and operational data and get a comprehensive view of how you're doing against your planned budget.

## Implementing hotglue at Apprio

Before using hotglue, Apprio offered robust project budgeting features but had no ability to monitor the real performance of a company/department against their budget. Apprio's users wanted a direct integration with their accounting system (Quickbooks) which could pull their Profit and Loss statements and determine the performance on a company, department, and project level.

To achieve this, Apprio needed a tool that had a strong transformation layer that could correlate the data across these various levels, update the data both on-demand and on a schedule, and post the resulting data to a realtime database. They found that hotglue was the ideal product to fulfill their needs.

## Building a scalable and actionable solution

Now that Apprio supports this use case, they are looking to hotglue as their go-to for supporting more integrations and more complex integration workflows. They can now confidently demo their data integration functionality to prospective customers, can dedicate more time to iterating on their core product, and are confident hotglue can scale with their users needs.

With hotglue, Apprio can quickly onboard their customers and provide them with insight into their company performance.

## About the data stack

### hotglue

Shaped by the real-world needs of developers, hotglue is the quickest way to have a fully-functioning pipeline integrated into your SaaS application while retaining control of the transformation layer. hotglue allows you to set up integrations in minutes, abstracts away the maintenance, and handles any adjustments necessary to keep your pipeline running smoothly — so your team can focus on what matters: your product.

### Firebase Realtime Database

The Firebase Realtime Database is a cloud-hosted database. Data is stored as JSON and synchronized in realtime to every connected client. When you build cross-platform apps with our iOS, Android, and JavaScript SDKs, all of your clients share one Realtime Database instance and automatically receive updates with the newest data.