Case Study: Briggs & Forrester

Briggs & Forrester is a leading player in the building services market, turning over in excess of £170m, providing a range of engineering design, installation and maintenance to the construction industry. For more information, visit the website.

Case Summary

Name: Briggs & Forrester
Location: Northampton
Sector: Construction

Challenge
- A range of devices across the UK
- Meeting environmental needs

Solution
- ASL Technology

Benefits
- Project management of new machines/sites within the complex requirements
- Machines can move between sites on a regular basis and at short notice, as Briggs grow as a business
- ASL's managed print solution has saved Briggs & Forrester a considerable amount of money and time

Challenge

With a range of devices from small printers to high volume full colour copiers and scanners, Briggs & Forrester utilise machines which are located all over the UK, from main offices and satellite offices to construction sites.

They need a supplier that is flexible and responsive to their changing needs around the country and deliver solutions in line with the group's environmental needs.

Solution

A valuable client for over ten years, ASL Group has provided Briggs & Forrester with a first class service, overseeing the original 34 devices and up to the present 127.

Quarterly reviews ensure that machines are running smoothly and that ASL's technical team works closely with the client's IT department.

As part of a fully managed print solution, an automated meter and toner replenishing service ensures minimal hassle and our ASL's account and project management team are always on hand to further assist the account.

Benefits

ASL's managed print solution has saved Briggs & Forrester a considerable amount of money and time, with full partnership between Briggs and ASL at every stage.

- Project management of new machines/ sites within the complex requirements of the construction business
- Machines can move between sites on a regular basis and at short notice, as Briggs grow as a business

"ASL are a very flexible and responsive partner, with a good backup team for the supply of consumable items and maintenance for the 127 machine estate. We have established a good working relationship over the past 10 years and that has resulted in ASL being re-awarded the contract in 2015."

Derek Hine, Briggs & Forrester Group

We Recommend What's Best For Your Business, Not Ours

ASL is one of the largest established managed-office services suppliers in the UK. With 9 sites across England we are local, whilst providing national coverage, with the ability to be agile in our service offering to react to your changing needs.

We work with 7000+ customers, providing them with excellent service levels that ensure they don't have to worry about downtime affecting their business. We worry about it, so you don't have to.

Whether you wish to leverage your previous investments and mix new technology with legacy IT or install new infrastructure from a single or multiple vendor, we can help. From your first machine to your first fleet, we are your trusted partner.

Visit asl-group.co.uk for more information.

making work flow