

Case Study

Amran Instrument Transformers:

Simplifying Compliance
& Securing Key Business With Assent

Assent[®]

AMRAN
INSTRUMENT TRANSFORMERS

About Amran Instrument Transformers

Amran Instrument Transformers faced increasing compliance pressure from key customers — including many Fortune 500 OEMs. As a mid-sized manufacturer of low- and medium-voltage instrument transformers without the resources to manage complex regulations internally, Amran turned to Assent to automate their compliance, free up critical engineering time, and protect their major revenue streams.

Company Snapshot

Solutions: REACH, RoHS, Conflict Minerals, TSCA, PFAS

400+ employees

19 active suppliers

4,311 parts

Serves **200+** customers worldwide

“We couldn't keep up with REACH, RoHS, PFAS, and conflict minerals on our own. We needed a third party that had the expertise and data. That's where Assent came in.”

—Scott McCloskey

Technical Director/Co-Owner
Amran Inc.

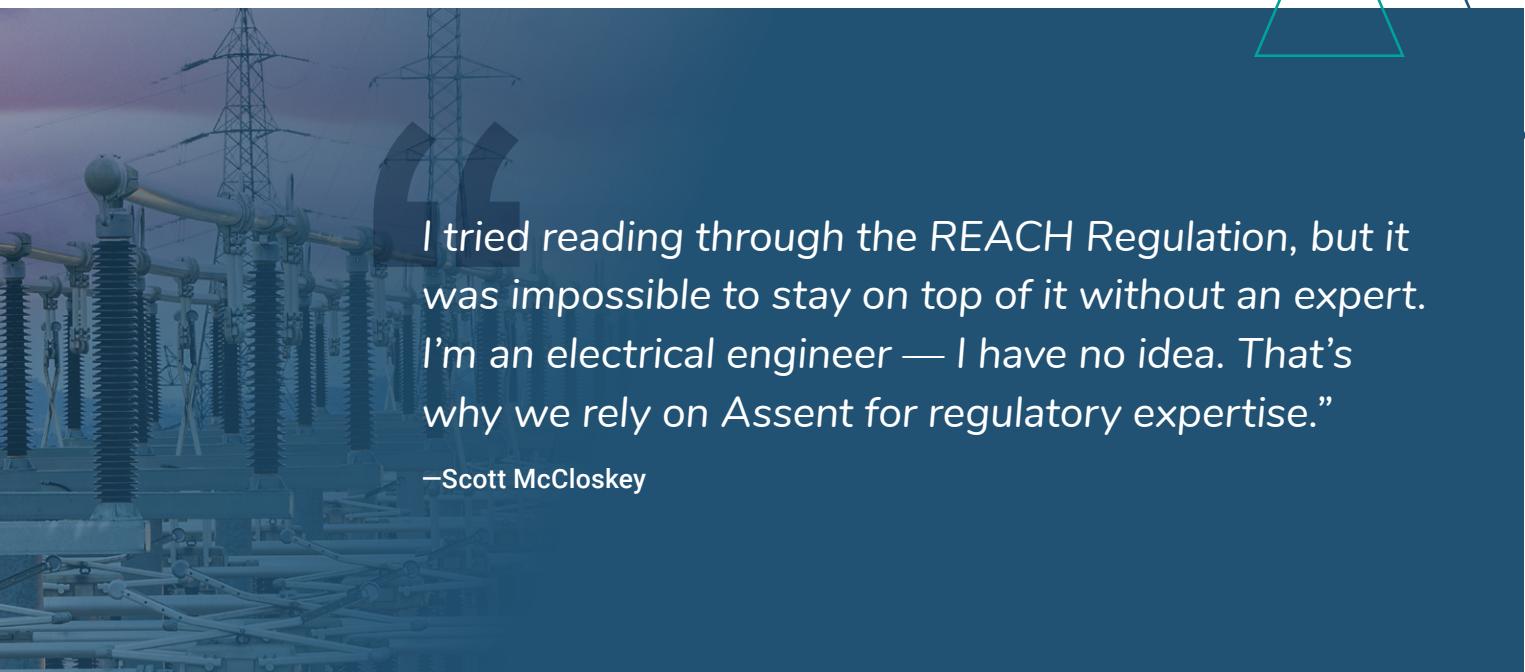


The Challenge: Complex Requirements, Limited Resources

Amran had already built a strong reputation with Fortune 500 OEMs by shipping high-quality, custom instrument transformers on time and by proactively posting general declarations on its website. But as regulatory requirements multiplied and large OEMs tightened their data expectations, Amran's manual workflows could no longer keep pace. Engineers found themselves juggling spreadsheets instead of designing the next product line, and the burden kept growing.

The risks weren't hypothetical — they quickly became real business threats:

- ▶ About half of Amran's customers demanded up-to-date declarations, and missing data put key contracts at risk
- ▶ Hunting down compliance info for 200+ customers caused delays, repeated follow-ups, and potential data gaps
- ▶ PFAS, TSCA, and new updates meant endless research — a task no one at Amran was equipped to handle alone



I tried reading through the REACH Regulation, but it was impossible to stay on top of it without an expert. I'm an electrical engineer — I have no idea. That's why we rely on Assent for regulatory expertise."

—Scott McCloskey



The Assent Sustainability Platform

Amran partnered with Assent to move away from spreadsheets and emails stuck in individual inboxes with no audit trail toward a streamlined, centralized platform. In addition to delivering regulatory expertise, AI-enhanced capabilities, and dedicated program management, the Assent Sustainability Platform connected Amran with the Assent Sustainability Network — [**the world's largest supply chain data network built for manufacturers.**](#)

The Results: Big Time Savings & Strong OEM Partnerships

Achieved 97% Supplier Response Rate

Demonstrated due diligence and maintained defensible data for audits and customer reviews.

Avoided One Full-Time Hire

Freed up engineering time by eliminating the need for a dedicated compliance role.

Strengthened Customer Relationships

Built trust with major OEMs by delivering reliable, on-demand compliance data.

Expanded Easily With a Scalable, AI-Driven Platform

Met growing product and site demands without adding complexity or manual work.

“The Assent database is so much larger than anything else. For many parts, Assent already has the data, so we don’t have to send a campaign at all.”

—Scott McCloskey



“At our scale, we’d have had to hire a dedicated compliance person just to handle everything. Assent gave us the legal confidence, data, and expert support we needed.”

—Scott McCloskey



Ready to Transform Your Compliance Program?

Don’t let manual processes, evolving regulations, and repeated outreach slow your business. Automate compliance with Assent — the solution trusted by Amran and other forward-thinking manufacturers.

Book a demo today to start using data and innovation to your advantage.

[Book a Demo ›](#)

