

EXECUTIVE SUMMARY

The organization with 2100+ users was looking for a method which would help them in analysis and identification of license usage. The data would assist them in optimization of surplus licenses.

With the help of ProHance, client was able to complete this exercise which resulted in savings of 103 Licenses (89 licenses had no usage and 14 had no active users). This contributed to 47% of savings in License cost as they had purchased 219 Licenses.



CHALLENGES

Organization was looking for a method to identify its optimal number of paid software licenses as per its usage.

With this process, use of surplus licenses must be optimized which should result in savings for the organization.



HOW PROHANCE HELPED

- ProHance functionality helps in tracking usage of the software installed at an individual level.
- The organization configured all the paid applications and gathered the data to analyze usage of these applications.
- This activity helped identify the ratio for actual license utilization along with the leakage due to non-utilization. Employee counselling initiatives by the organization improved the engagement and eventually the usage.



VALUE CREATED

- Comparison of usage with currently allocated paid licenses leads to identification of least or underutilized software.
- Software licenses with no or low usage were realigned or released to save cost.
- For rest of the software licenses with less usage, an alternative usage option was identified to ensure optimum return on investment is achieved.

ProHance