

**CASE STUDY**

# Bay State IT, An IT Service Provider Achieves GDPR & NAID Compliance with BitRaser



Founded in 2007, Bay State IT is a Boston-based Managed Service Provider (MSP) specializing in end-to-end IT solutions for biotech and life sciences companies. They provide proactive monitoring, maintenance, and support, ensuring seamless IT operations. Their services include remote and onsite IT support, cloud solutions, cybersecurity, and IT procurement. With a focus on performance, security, and scalability, Bay State IT enables businesses to streamline their IT infrastructure.

## Business Need

- **Reliable & Secure Data Erasure:** Bay State IT required a solution capable of performing thorough data erasure across Mac devices, ensuring that no residual data remains, thus eliminating the risk of data breaches.
- **Ensure GDPR & NAID Compliance:** The company required a data wiping solution that meets GDPR and NAID requirements, guaranteeing compliance with them. Both these standards require organizations to permanently wipe information when it has served its purpose.
- **Scalable and Reliable Processes:** To maintain operational efficiency, Bay State IT sought a partner offering an automated, consistent and scalable solution, minimizing manual intervention and ensuring uniformity across all devices

## Solution

Delivering a robust data erasure solution for Mac devices, BitRaser ensured secure data-wiping in alignment with GDPR and NAID requirements. The intuitive software simplified erasure operations with minimal effort. For Bay State IT, this meant not only reliable data disposal but also the added assurance of tamper-proof certificates of erasure—reinforcing compliance and transparency.



"BitRaser delivers seamless, consistent data erasure for Mac devices—fully compliant with GDPR and NAID standards. Tamper-proof erasure certificates enhance data security, ensuring transparency and compliance. Our overall experience is Very good and we are happy with them."

**Bay State IT**

## Client

✔ Bay State IT

## Business Need

- ✔ Compliance with GDPR & NAID requirements
- ✔ Scalable & uniform data erasure
- ✔ Easy solution for Mac devices

## BitRaser Benefits

- **Seamless User Experience:** BitRaser combines powerful data wiping capabilities with an intuitive interface, ensuring teams can securely erase devices without complex processes or technical hurdles.
- **Immutable Audit Trails & Erasure Certificates** Software automatically generates tamper-proof erasure reports and certificates, giving businesses verifiable proof of data destruction that is essential for meeting GDPR, NAID, and NIST 800-88 requirements.

MAR, 2025

### Challenges

Bay State IT faced difficulties in securely erasing data from MacBooks, they were seeking a solution to cut down man-hours with a quick, efficient, and scalable solution to streamline operations and simplify processes.

### Solution

#### BitRaser Drive Eraser

### Benefits

BitRaser helped streamline data wiping for Mac devices by combining powerful erasure technology with an intuitive interface, ensuring secure device sanitization without technical complexity. The tamper-proof erasure certificates provided verifiable proof of data destruction—essential for meeting industry compliance standards.