



Black Mountain Oil & Gas Customer Success Story

Black Mountain Oil & Gas maximizes oversight and data control by switching to myQuorum Land On Demand for land management and GIS



BLACK MOUNTAIN OIL & GAS

- **Business**
Independent oil and gas company
- **Quick Facts**
Privately funded by Natural Gas Partners "NGP"

Partnered with NGP Natural Resources
- **Quorum Solution**
myQuorum Land On Demand

“Our previous solution lacked thorough data validation. Land On Demand however, provides maximum oversight and control of our asset data.”

- Meg Wieger, Land Administration Manager– Black Mountain Oil & Gas

Company

Black Mountain Oil & Gas (BMOG) is an independent oil and gas company founded in 2007 and based in Fort Worth, Texas. The company has leased over 200,000 acres in various resource plays across six basins and five states, and acquired mineral and royalty interests in over 10,000 oil and gas wells covering 800,000 gross acres in 11 states. Combining expertise in geology, engineering, land and A&D in conventional and unconventional oil and gas reservoirs, BMOG is applying its multi-disciplinary approach across the most prolific producing regions in the Lower 48 with a current focus on the Delaware Basin in Texas and New Mexico.

Challenge

Prior to Quorum, BMOG was using software to help manage the company's heavy A&D activity. However, when preparing for a divestiture they often found themselves manually cross-referencing data because the software couldn't assure them that their data was accurate.

“Prior to Land On Demand, we would spend considerable hours manually confirming asset data.” said Meg Wieger, Land Administration Manager at BMOG. “Our previous software’s lack of automatic data validation, in addition to reports not populating data that had indeed been entered, led us to maintain manual spreadsheets as a cross check. I would then compare the available system reports to ensure our obligations were accurately maintained.”



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myQuorum Land on Demand

Preconfigured and priced to meet the needs of your growing business, Land On Demand combines 20 years of land expertise with the speed and savings of the cloud for best-in-class land management that is proven, affordable, and fast. Land On Demand has you up and running in days with the right mix of software, services, and premier support.



Lease Management



GIS Mapping



Centralized Reporting



Obligation Management

Solution

BMOG implemented myQuorum Land On Demand, cloud-based land management designed to scale with business growth and enable companies to deploy quickly. *"Overall, it was a pretty easy implementation,"* said Meg Wieger, Land Administration Manager, at BMOG. This deployment approach saved the company hefty costs and delays associated with on-premises implementations.

Land On Demand drastically reduced risk for BMOG by improving data management and maximizing data oversight. Because the company is primarily involved in A&D activity, reporting and sharing clean data company-wide is a must. Land On Demand delivers better data validation in three key areas.

First, with online obligation management, BMOG sees a month-to-month view of when payments are due, how much they are, and take action on financial obligations straight from the calendar. Second, the company can reduce manual processes with depth formations search capability. They can pinpoint specific ownership by depth formations and measured footage while correlating between the two. The software also populates the stratigraphic sequence of formations between measured depths. Third, they have a comprehensive audit trail of the data to see who made changes, when they were made, and what they are.

Key Results



Risk Reduction

Single source of truth reduces data errors and missing information



Depth Tracking

Pinpoint ownership by measured depth and depth formations



Obligation Management

Understand what's due and when online, at any time, from any device



Fast Time to Value

Out-of-box deployment saved on implementation costs and delays