

CASE STUDY

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BNSF Logistics Negotiates Ocean-Centered Logistics Solution & Avoids Demurrage Fees

Company Profile

Manufacturer of plastic liners for use at landfills and mining sites.

Business Challenge

Our client needed to move 250 40-foot containers in a six-month period to a gold mine located overseas. Vessels were only sailing once a month, so the customer needed to ship 40-50 containers on each shipment. However, the mine sites could only allow 15 containers per week. Port rules dictated only two free days to get the container out of the port, and seven free days to unload the containers; otherwise, the customer would be charged with costly fees.

Solution

BNSF Logistics negotiated with the carrier to allow 21 free days with the containers and arranged for them to be held in storage until they could be transferred to the mines.

Process/Procedure

Negotiations were made with the ocean carriers, foreign customs, storage, trucking companies, and the mining company. The liners were arranged to transport via vessel to arrive at the port and travel by truck to storage. From there, they would be taken to the mines as the site was prepared to accept additional incoming containers. BNSF Logistics worked to ensure that the mining company had all paperwork cleared for customs to make a timely move of the containers and keep the operation running smoothly.

Benefits Achieved

- This resulted in savings of more than \$150,000
- The project was performed on time and under budget