



Reimagine clean—a leading distributor adopts Tennant's T16AMR robotic scrubbers across 20-plus locations

Veritiv | Norcross, Georgia

BACKGROUND

Veritiv, a leading distributor of facility solutions, packaging, and print products, helps customers provide clean, healthy, and productive facilities. Veritiv leverages extensive industry knowledge and a robust global network to serve diverse sectors, including healthcare, food/beverage, retail, and manufacturing.

To optimize operations, Veritiv initiated an equipment refresh in 2021, initially deploying six of Tennant's T16AMR robotic cleaning machines. This strategic move boosted cleaning efficiency across their North American facilities while also pressure testing a solution that Veritiv offers its customers.

CHALLENGE

Veritiv faced common challenges such as productivity, worker safety, rising labor costs, and aging technologies. Ryan Cote, a Veritiv Facility Solutions Product Specialist, conducted a return on investment (ROI) analysis that underscored advantages for replacing manual labor with automated solutions. Veritiv researched various suppliers, bringing them to Tennant.

SOLUTION

Tennant's comprehensive approach addressed Veritiv's challenges head on, which led to the selection of robotic cleaning equipment, specifically the T16AMR. The robotic scrubber's ability to handle large spaces efficiently with fewer units made it the clear choice for Veritiv in terms of safety, effectiveness, and cost-efficiency.

With a wealth of experience in autonomous cleaning technologies and a steadfast commitment to innovation, Tennant stood out as the right supplier of facility cleaning machines for Veritiv.



“Safety is Veritiv's top priority. Tennant's autonomous scrubbers maintain our high standard of cleanliness empowering Veritiv teams to focus on their customers,” says Cote.



RESULTS Beginning with an initial purchase of six T16AMRs, Veritiv has since deployed robotic floor scrubbers to 23 facilities resulting in more than 470 million square feet of warehouse space cleaned autonomously. T16AMRs have helped Veritiv streamline operations, reduce manual labor, and improve cleanliness. Veritiv employee feedback has been positive, noting the facilities are cleaner and they enjoy spending more time on customer-focused activities.

"Veritiv has been a great company to partner with for AMR technology as there is buy-in at each of their warehouses by all the operators," says Fraser Moir, National Distribution Market Specialist at Tennant. "It has been truly impressive to watch Veritiv's productivity increase as machines were installed across the country."

Cote and his team proved to play an instrumental role in championing ideas and values and embracing innovation with the T16AMR and further solidified the project's success.

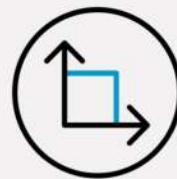
"Tennant did a great job supporting Veritiv as we deployed the units," says Cote.

MAKING AUTONOMOUS CLEANING A REALITY

Using Tennant's T16AMR, Veritiv has reimagined clean, positioning itself at the forefront of innovation within its industry. As a leading Janitorial Power Equipment distributor, Veritiv has adopted this solution in its facilities and now recommends autonomous cleaners to its customers. Veritiv distributes Tennant solutions because of a shared commitment to excellence and innovation for operational efficiency—paving the way for continued success and growth.



**T16AMR in
23 facilities**



**470 million+ ft²
cleaned autonomously**