



COMPLIANCE FOR AUTOMOTIVE INDUSTRY

# Gain The Automotive Edge From Compliance Call Recording

With billions of dollars at play, the automotive industry does a sizable amount of sales work over the phone. Each of these interactions can be a valuable source of information for your enterprise and turn your sales data into mineable business intelligence.

CallCabinet is an award-winning compliance call recording, quality assurance, agent evaluation and AI analytics software platform for businesses of any size. And, CallCabinet integrates seamlessly with virtually any call platform you are currently using.

## REV UP YOUR CUSTOMER JOURNEY

CallCabinet's AI-driven call analysis provides one-on-one, focused training opportunities and customer base insight allowing your team to overcome common obstacles.

## FUEL YOUR SALES

Up-selling, legal disclaimers, tone and language are all critical to the success of your business. Use keyword and key phrase search as well as emotive analysis for both the agent and customer sides of the call. Analyze a single call, an agent group or your entire call volume to get a feel for your operational effectiveness.

## AUTOMATE YOUR QUALITY ASSURANCE

Get on top of agent evaluations using advanced QA tools such as customizable agent scorecards. CallCabinet's highly advanced word recognition and emotive detection can help you rapidly know if your agents are on script, courteous and complying with industry standards





#### **TURN TRENDS INTO OPPORTUNITIES**

CallCabinet can help you detect trends in your customer's speech, allowing you to rapidly correct adverse outcomes and pivot toward new sales opportunities.

#### **RESOLVE DISPUTES QUICKLY**

'He said, she said' is a thing of the past. CallCabinet not only provides call recording but can also deliver a call transcript and desktop screen recording.

#### **FLEX YOUR SALES MUSCLE IN MINUTES**

No need for any additional hardware or on-device software. CallCabinet activates in minutes and requires no on-site storage as it lives entirely in the cloud. You can also migrate your legacy data.

#### **USE ONLY WHAT YOU NEED**

CallCabinet's flexible subscription allows you to add only the features your business needs. Start with standard user recording, or add full AI-driven analytics, agent screen capture, QA reporting and more.



Get the automotive edge.  
Call us today to arrange a customized demo.



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