



Catherine Hinds Institute of Esthetics: Lead Generation

The Catherine Hinds Institute of Esthetics offers the finest education and training in skin care and esthetics since 1979. The Institute came to inSegment with the task of generating high quality leads for its highly esteemed esthetics programs. Almost immediately after the launch of the campaign on search networks, ads were in the top positions, keywords were optimized, and the campaign saw multiple conversions.

in Segment began the campaign with the creation of a conversion-focused landing page. As the campaign progressed, in Segment focused on campaign optimization and remarketing efforts. With continued optimization and expert analysis, in Segment achieved its goals and delivered high quality leads to the Institute.