A Home-grown Next-generation Integrated Learning Platform

Asia's premier Ed-Tech company – were crippled by third-party solution limitations to address the evolving needs of their global customers across B2B and B2C segments. They needed an integrated, home-grown, self-service learning management platform that offers spectrum of capabilities such as course catalogs, learning paths, marketplace, on-demand video-based learning, virtual hands-on-labs, online assessments, and rich reporting. Cloud Assert built a flexible, scalable learning management platform using Microsoft Azure PaaS services and integrated it with the Cloud Assert Hybr® product to enable virtual labs management on on-premises infrastructure.

HYBR

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Microsoft Partner

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■■ Microsoft

Customer challenges

Asia's premier Ed-Tech company delivers career building IT training to the aspirants, professionals, corporate and global organizations.
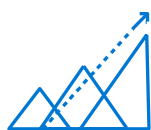
The company portfolio of learning solutions were delivered via third-party tools. Mounting license costs, lack of self-service on-demand labs, inability to customize or private-label the solution were key challenges that stunted business growth. To overcome these, the company was looking for a proven technology partner to build a home-grown integrated Learning Platform.

Solution

Cloud Assert had a ready-made product for an enterprise-grade, cloud-based on-demand labs solution: Hybr®. Cloud Assert integrated Hybr self-service labs portal with company's on-premise infrastructure with option to expand to Microsoft Azure for scale. Cloud Assert also leveraged Microsoft Azure PaaS services to build a green-field, flexible Learning Management Platform that can scale to 100s of 1000s of users. The platform comprised existing and new services such as cloud labs, learning management, assessments, and Mentoring service, that can be offered standalone or on an integrated basis. This set them on their path to redefine Ed-Tech for a new era.

Customer Benefits

The home-grown solution has enabled the customer to take control of its destiny. The single-pane-of-glass integrated customer-branded portal improved end-user experience to consume the spectrum of learning services. Apart from generating significant cost savings via elimination of 3rd party licenses, the new platform has generated large enterprise deals in the Asian market with the promise of global expansion. and extending to the B2C segment.

Seamlessly handle global expansion by scaling services in Microsoft Azure

New capabilities such as on-demand labs, mentoring service, and learning management

Optimize ongoing costs by reducing 3rd party tool dependencies

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