Case study: manufacturing industry

Arysta LifeScience Corporation

Arysta selects Colt Dedicated Cloud Access and Colt Ethernet Line/ Hub & Spoke to optimize connectivity between AWS, data centres and offices



Company name

Arysta LifeScience Corporation

Website

www.arystalifescience.jp

Industry

Manufacturing

Scope of business

- Marketing, distribution, manufacturing and processing of chemical products and ingredients like agricultural chemicals, fertilizer, pharmaceuticals, cosmetics, dyes and industrial chemicals
- Marketing, distribution, manufacturing and processing of agricultural materials, gardening materials, medical devices and agricultural machinery
- Marketing, distribution and production of livestock, plants, seeds, seedlings, bulbs, fruits and agricultural products

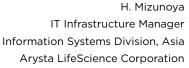
Summary

Arysta LifeScience upgrades and optimizes its network with Colt Dedicated Cloud Access and Colt Ethernet Line/Hub & Spoke.

Customer needs

- Simplified work processes
- · Secure connectivity to the cloud
- One-stop management of DC, AWS and office connectivity
- Cost reduction

"By selecting Colt's industry leading low-latency network service, we now have stress-free network connectivity between our offices. Furthermore, we were able to significantly improve performance by switching from internet-based AWS access to Colt's dedicated cloud connectivity. We hope that Colt will continue to support our IT infrastructure needs as a trusted partner."





About Arysta

Arysta LifeScience Corporation is a leading global company in the area of agricultural conservation and biology. Our company was established in October, 2001 with the merger of Tomen's bio-corporation division (currently known as Toyota Tsusho) and Nichimen (currently known as Sojitz). After a few ownership changes, we became a member of the U.S. Platform Specialty Products Corporation, which has operations in 125 countries. Arysta focuses on marketing and sales of high-quality bio products.

Arysta's business challenge

Our company was facing issues like network instability, increasing operating workloads and expenses in connecting our offices, data centres, and AWS. Since our AWS connection was being routed through the internet, performance was poor and impacted business operations. Furthermore, network instability, maintenance, and administrative obligations were putting pressure on the limited resources of our IT department. We needed a provider that could address these issues and optimize our network.

Why Colt

After studying our options for upgrading our network and looking at various providers, including our previous carrier, we decided to select Colt for the following four reasons.

- (1) High-quality network offering (Colt has a proven track record in offering lowlatency bandwidth-guaranteed circuits)
- (2) Ability to respond quickly to requests for network changes, including device installation
- (3) Proven security for AWS connectivity
- (4) Great performance vs. cost

Colt was the only provider able to meet all of our requirements.

Future plans

We plan to optimize our network connectivity both inside Japan and globally. To this end, we look forward to Colt's ongoing expansion of service areas, enhanced network protection, and continued support of our company with whatever IT solutions we may require.





Colt Solution

Colt Ethernet Line/Hub & Spoke

Colt Ethernet Line/Hub & Spoke is a next-generation Ethernet platform solution with a proven performance track record in the financial sector. Its carrier-grade circuits and ultra-low latency is the ideal solution for meeting high-bandwidth requirements and connectivity with cloud environments and data centres.

Connectivity overview

Colt Ethernet Line

Point-to-point connection

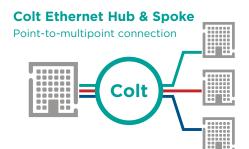


Ultra low latency

Colt's expertise in optimizing fibre routes and network topology come from a long history in serving the financial sector. With the implementation of high-performance network devices and efficient traffic engineering, ultra-low-latency network services are ready to serve data-intensive applications in a variety of industries.

· High flexibility and scalability

Bandwidth is scalable without requiring physical reconfiguration, since 1Gbps or 10Gpbs access link capacity is already pre-wired for all customers. Service activation is possible in as few as 10 business days even for 10Gbps connections and higher if the appropriate network terminal device already exists.



· High quality

Colt offers end-to-end guaranteed bandwidth over access circuits that can be configured for full redundancy. In case of disruption, traffic is switched automatically to a back-up. High-quality service is guaranteed with service level agreements (SLAs) for availability, bandwidth, troubleshooting and delivery.

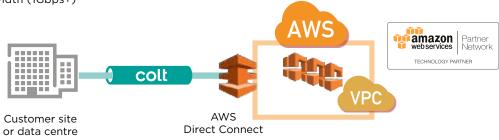
Colt Dedicated Cloud Access

Colt Dedicated Cloud Access is a high-quality, secure network service that connects customer sites to the cloud (AWS, Azure and/or Bluemix) over a closed network using a dedicated, private line.

Features

- Fully guaranteed bandwidth with private line connectivity
- · AWS Direct Connect in Tokyo, Osaka, Singapore, Dublin, London, Amsterdam and Frankfurt regions

• APN Technology Partner certification - Colt has many enterprises and SI vendors as customers and a majority of them use high-bandwidth (1Gbps+)



■Website

www.colt.net/asia

■ Twitter @Colt_Technology

■ YouTube Colt Technology Services - Asia

For more information, please contact us at: www.colt.net/asia/contact

