

# Client Success Story

Ste. Genevieve County Memorial Hospital Selects Consensus Conductor Interface Engine for Affordable, Powerful Integration

**Client** | Ste. Genevieve County Memorial Hospital  
Ste. Genevieve, Missouri

## The Need

Integration with multiple disparate systems can present a difficult and costly challenge for today's IT department. There is a broad spectrum of requirements to address connecting data throughout a hospital's walls in addition to physician practices, another Hospital, or an HIE.

Ste. Genevieve's IT staff wanted to ensure their hospital's internal systems were communicating effectively, while also staying on budget. Utilizing point-to-point interfaces was expensive, so they made the decision to purchase an interface engine to support their hospital's integration needs. The right interface engine would be crucial to meeting the health system's interoperability requirements now, and in the future.

## The Solution

After careful consideration, and an evaluation of some of the leading interface engines on the market, Ste. Genevieve selected the Consensus Conductor interface engine for a number of reasons. Conductor provides the highest degree of functionality, scalability, security, and flexibility to connect disparate systems, gather and normalize data, and streamline connectivity, communication, and data interoperability. Additionally, Consensus Cloud Solutions offers a perpetual licensing model which protects Ste. Genevieve from additional licensing or renewal costs in the future. There are no hidden fees, and Conductor offers unlimited connection points, allowing for a more up front and accurate cost.

Altogether, Consensus' reputation for remarkable support, the cost and licensing model, as well as proven integration experience, meant a lower cost of ownership for Ste. Genevieve paired with the robust functionality to better meet the needs of the organization.

"We are extremely pleased with the Conductor engine, and even more so with the relationship we've been able to build with the staff at Consensus. We looked at other vendors, but Conductor kept standing out as the leader in functionality as well as cost-effectiveness, and support provided. We now have a great integration foundation in place with the Consensus engine, and we look forward to the continued success of this partnership."

**Judy Schmieder**

*Director of Clinical Informatics  
at Ste. Genevieve County  
Memorial Hospital*

## Conductor Technology Highlights

- Additional monitoring, managing and alerting of interfaces through the Enterprise Dashboard
- Scalable licensing models for all facility types and sizes
- Support for the latest connectivity standards and message types (web services, IHE ITI, Direct Secure Messaging)
- Manage any data structure (HL7, JSON, XML)
- PDF integration
- Thin client management
- Tiered support model to meet your specific needs



### About **consensus** Cloud Solutions

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**Contact Us:** 866-299-7666 | [corporatesales@consensus.com](mailto:corporatesales@consensus.com)