

Case Study

Granger Construction

Leading commercial construction firm uses automation to reduce payment costs and bring in hundreds of thousands in newfound revenue.





CASE STUDY

GRANGER

ADVANCE THE ART OF BUILDING

Industry: Construction

ERP: Viewpoint Vista

Vertical: General Contractor

Annual Revenue: \$300M

Client Profile

Since its founding as a family-owned company in 1959, Granger Construction has fostered an atmosphere of ingenuity and a culture of continuous improvement. As a general contractor, Granger's experience across multiple market segments – from healthcare and industrial to education and government – lets them bring a deep and broad range of expertise to their customers.

Challenges

- Had a “wet ink to check” signing process
- Dealt with having to cancel and reissue lost or uncashed checks
- Recognized efficiency gaps in their AP operations

Solution

Granger Construction chose Viewpoint ePayments powered by Corpay Payment Automation (previously Nvoicepay) because of its direct Vista integration. Corpay Payment Automation enabled all of Granger's vendors to receive electronic payments within seven weeks and trained the Granger staff in less than an hour.

“Viewpoint ePayments was very accommodating, willing to listen to us, and took the time to understand our business. It was a big part of the reason that we decided to go forward.”

Chris Duprey
Chief Financial Officer
Granger Construction

Results

- 100% of supplier payments made through single process
- Executive team excited about savings
- Immediate ROI

Payment Mix

Immediate shift from 100% check to 71% electronic payments with Corpay Payment Automation's supplier enablement.



Viewpoint ePayments powered by Corpay Payment Automation makes paying vendors simple by lowering costs and saving valuable time. Contact us to learn more: viewpoint@nvoicepay.com.

Corpay[^]

©Corpay 2021. All rights reserved.