HORIENS
risk advisors

🖱 **horiens.com**

📍 São Paulo, Brazil

🏭 Professional Services (Consulting)

👥 51-200

Solutions
- Trend Micro Apex One™
- Trend Vision One™ – Attack Surface Risk Management (ASRM)
- Trend Vision One™ – Endpoint Sensor
- Extended Detection and Response (XDR)

↗ **Business benefits**
- Enhanced visibility across endpoints to improve threat detection and response capabilities
- Reduced complexity to simplify cybersecurity operations and minimize operational burdens
- Improved risk management via a controlled vulnerability chain to enhance overall market position and cyber insurance score

Horiens Covers All Bases to Lower Risk Score with Trend Micro 360-Degree Visibility

Overview

Horiens, with over 45 years of expertise as a risk consultant and insurance brokerage firm, takes a customer-centric approach to help large organizations assess risks, create customized solutions, and manage claims effectively. The company adds value by understanding each client's business and provides effective risk management solutions to protect companies and individuals in a rapidly changing world.

Challenges

Horiens struggled with managing their cybersecurity stack due to siloed asset monitoring and poor visibility of vulnerabilities. This lack of centralized control hindered their risk management efforts, making it difficult for their IT team to detect and address vulnerabilities promptly. This level of fragmentation led to increased risk and the potential for financial and reputational losses. Horiens needed a robust cybersecurity solution to automate vulnerability detection and elevate their cyber maturity.

Why Trend

Trend Vision One was chosen for its comprehensive endpoint detection and response (EDR) and extended detection and response (XDR) capabilities to provide Horiens with extensive visibility into threat activity and control. The cybersecurity platform's ability to unify risk management and offer actionable insights into threats made it the ideal choice for Horiens' needs.

Solution

Adopting Trend Vision One across more than 3,000 endpoints, servers, and data centers, Horiens was able to bridge the gap between threat protection and digital risk management. "XDR has provided an explosion of insights, bringing 360-degree visibility into the company's portfolio," says Ronaldo Andrade, CISO at Horiens. The platform enabled the company to automate threat detection, integrate multiple security layers, and streamline operational complexity, all supported by consultancy from Net Security, which ensured a smooth implementation.

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Ronaldo Andrade
CISO, Horiens

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Results

By implementing Trend Vision One, Horiens is now equipped with full visibility across all endpoints. This made it possible to create credential profiles for each type of user in the company. "We have established a controlled vulnerability chain, enhancing our market position and user device management," adds Andrade. Horien's team was able to reduce risks significantly with relevant and actionable insights into all threat activity.

As a result, Horiens' ability to take quick action helped the firm stay safe against attacks that could lead to financial and reputational losses. Their capacity to respond quickly also protected the company against score fluctuations, which are key aspects of their operation. Horiens were able to improve their cyber insurance risk score by 37%, from 41 to 26, outperforming national and global averages in the process. This enhanced visibility and control allowed them to lower their security exposure, establishing a controlled vulnerability while enhancing their market position.

What's next

Horiens plans to further integrate mobile security into Trend Vision One to expand visibility and control beyond the endpoint. The firm continues to pioneer cybersecurity best practices, serving as a benchmark across the industry. By continuing to leverage Trend Vision One, Horiens aims to further enhance its cybersecurity posture.

More Information

Ready to transform your cybersecurity approach? Learn how companies like Horiens are staying ahead of threats with **Trend Vision One**.