

CLIENT**INDUSTRY**

Tier 1
Automotive Supplier

SOLUTION

Managed Services

ABOUT

DST Industries is a full-service, Tier 1 automotive supplier that offers an entire portfolio of services to suit large OEMs, individual auto enthusiasts, the photo and film production industries and more. Headquartered in Romulus, Michigan they started in 1955 as a builder of intake and exhaust components for Ford Motor Company, but have expanded their business to include transportation, marketing and restoration.

With our budget and resources, our upgrade options were limited, but CSS' service made us feel just like we were one of the big guys.

CHALLENGES

DST Industries needed a cost-effective way to support current use of legacy JD Edwards' WorldSoftware while also leveraging new features and functionality available in EnterpriseOne. And they did not have any in-house JD Edwards expertise or system administration.

THE CSS APPROACH

Managed Services consultants worked part-time remotely to manage DST Industries' upgrade. CSS managed almost the entire project remotely—with consultants on site at DST Industries only three weeks during the entire project: at kick-off, during Conference Room Pilot Testing and at go-live.

RESULTS

DST Industries' upgrade was completed on time and under budget, without any change orders. CSS continued to provide ongoing support for EnterpriseOne after the go-live.



**40% less than a
traditional project**



**Reduced travel costs
with remote work**



**Reduced overhead costs
with no headcount**



**Renewed initial 2-year
support contract**