

# Pioneering technology for modernizing airline commerce!

A market-leading technology provider of the global airline industry achieved commercial success through our ultra-modern suite of technology solutions

## About the Client



Innovating technology that's modernizing airline commerce



IATA Level 4 certified Open Connect API



Pioneering NDC and enabling real-world NDC order delivery, to invest in Artificial Intelligence and Machine Learning for data-driven retailing



International customer base representing more than 25% of global BPs



Leading SaaS platform for new generation retailing and distribution

## Business Requirements



Minimize air shopping process thereby creating a positive impact on booking completion



Develop air shopping techniques adaptable to every airline



In-depth analysis for the pricing engine and fare rules enabling increased accuracy in responses



Create an inventory system based on the NDC principles

## Business Solutions



A futuristic shopping suite consisting XMLs with different parameters/ workflows to automate the application of filters and create seamless workflows, thus reducing the shopping response time



Application of flight pricing filters e.g. requesting only branded fares, best pricing or private & public fares



Development of robust air shopping techniques from scratch for individual airline



Collecting requirements for an effective inventory system in-sync with the NDC technology

## Our Impact



Improved customer satisfaction with **99% SLA** maintained for pricing support



### Quicker turnaround

by providing specific solution for pricing errors



Air shopping time minimized from 15 minutes to 3 minutes enabling a saving of **21K USD** per year with greater efficiency



Consistent development of new features and enhancements led to the organization being recognized as first NDC company to receive Level 4 (Full offer & order management)

### Certification from IATA



Complete booking process reduced from 12 minutes to 7 minutes for an airline, achieving a quicker booking time & enabling bottom-line saving of **48K USD per year**

## Technology Stack

### QA Tools



Test Case Automation



Requirement/ Test case and Bugs Management



### QA Technology



### Dev Technology



### Dev Tools



## Cybage Travel and Hospitality



Lodging



Travel Distribution



Travel Retailers



Travel Consolidators



MICE



Specialty Lodging

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